

<b>Summary of March 2012 Housing Market Report from Arkansas Realtors® Association</b>							
<b>Most Units Sold for the Month</b>				<b>Most Units Sold for the Year</b>			
<i>County</i>	<i>Mar '12</i>	<i>Mar '11</i>	<i>% Change</i>	<i>County</i>	<i>YTD 2012</i>	<i>YTD 2011</i>	<i>% Change</i>
Pulaski	334	352	-5.11%	Pulaski	817	769	6.24%
Benton	322	295	9.15%	Benton	772	684	12.87%
Washington	207	178	16.29%	Washington	458	447	2.46%
Faulkner	111	97	14.43%	Saline	259	246	5.28%
Craighead	102	94	8.51%	Faulkner	248	238	4.20%
<b>Top Five Markets Totals</b>				<b>Top Five Markets Totals</b>			
	1,076	1,016	5.91%		2,554	2,384	7.13%
<b>Statewide Totals</b>				<b>Statewide Totals</b>			
	2,021	1,983	1.92%		5,012	4,698	6.68%
<b>Percentages of State Totals</b>				<b>Percentages of State Totals</b>			
	53.24%	51.24%			50.96%	50.74%	
<b>Provided by Top Six Markets</b>				<b>Provided by Top Five Markets</b>			
<b>Highest Valuations for the Month</b>				<b>Highest Valuations for the Year</b>			
<i>County</i>	<i>Mar '12</i>	<i>Mar '11</i>	<i>% Change</i>	<i>County</i>	<i>YTD 2012</i>	<i>YTD 2011</i>	<i>% Change</i>
Pulaski	\$60,402,898	\$62,735,904	-3.72%	Pulaski	\$150,761,827	\$136,433,673	10.50%
Benton	\$53,870,600	\$43,984,205	22.48%	Benton	\$129,743,864	\$106,813,440	21.47%
Washington	\$33,301,125	\$24,080,374	38.29%	Washington	\$69,425,472	\$61,615,374	12.68%
Faulkner	\$17,495,487	\$15,133,164	15.61%	Saline	\$41,147,848	\$38,394,696	7.17%
Craighead	\$15,287,454	\$12,384,500	23.44%	Faulkner	\$38,246,064	\$35,152,362	8.80%
<b>Top Five Markets Totals</b>				<b>Top Five Markets Totals</b>			
	\$180,357,564	\$158,318,147	13.92%		\$429,325,075	\$378,409,545	13.46%
<b>Statewide Totals</b>				<b>Statewide Totals</b>			
	\$296,882,408	\$278,509,341	6.60%		\$726,169,783	\$661,432,997	9.79%
<b>Percentages of State Totals</b>				<b>Percentages of State Totals</b>			
	60.75%	56.84%			59.12%	57.21%	
<b>Provided by Top Five Markets</b>				<b>Provided by Top Five Markets</b>			
<b>Highest Average Prices for the Month<sup>2</sup></b>				<b>Highest Average Prices for the Year<sup>2</sup></b>			
<i>County</i>	<i>Mar '12</i>	<i>Mar '11</i>	<i>% Change</i>	<i>County</i>	<i>YTD 2012</i>	<i>YTD 2011</i>	<i>% Change</i>
Pulaski	\$180,847	\$178,227	1.47%	Pulaski	\$184,531	\$177,417	4.01%
Garland	\$169,060	\$186,989	-9.59%	Benton	\$168,062	\$156,160	7.62%
Crittenden	\$167,619	\$90,404	85.41%	Perry	\$160,987	\$78,165	105.96%
Benton	\$167,300	\$149,099	12.21%	Garland	\$109,555	\$105,421	3.92%
Perry	\$162,833	\$140,350	16.02%	Craighead	\$159,825	\$140,494	13.76%
<b>Statewide Averages</b>				<b>Statewide Averages</b>			
	\$146,899	\$140,448	4.59%		\$144,886	\$140,790	2.91%

<sup>1</sup> Not a complete list. Covers only properties sold by Realtors® reporting through participating multiple listing services in Arkansas.

<b>New and Existing Residential Units Sold, March 2011</b>						
<i>County</i>	<i>Mar '12</i>	<i>Mar '11</i>	<i>% Change</i>	<i>YTD 2012</i>	<i>YTD 2011</i>	<i>% Change</i>
Arkansas	8	9	-11.11%	24	24	0.00%
Ashley	3	3	0.00%	7	10	-30.00%
Baxter & Marion	46	39	17.95%	170	97	75.26%
Benton	322	295	9.15%	772	684	12.87%
Boone	68	40	70.00%	164	114	43.86%
Carroll	12	20	-40.00%	38	45	-15.56%
Clark	7	8	-12.50%	28	16	75.00%
Clay	3	3	0.00%	5	6	-16.67%
Cleburne	22	33	-33.33%	57	68	-16.18%
Columbia	15	12	25.00%	26	30	-13.33%
Conway	4	1	300.00%	14	16	-12.50%
Craighead	102	94	8.51%	209	227	-7.93%
Crawford	51	46	10.87%	130	97	34.02%
Crittenden	25	34	-26.47%	76	72	5.56%
Cross	10	9	11.11%	24	25	-4.00%
Faulkner	111	97	14.43%	248	238	4.20%
Franklin	6	8	-25.00%	9	17	-47.06%
Fulton	1	2	-50.00%	3	3	0.00%
Garland	85	81	4.94%	231	209	10.53%
Grant	5	8	-37.50%	20	20	0.00%
Greene	35	37	-5.41%	84	72	16.67%
Hot Spring	13	5	160.00%	32	14	128.57%
Independence	19	16	18.75%	55	45	22.22%
Izard	4	4	0.00%	4	7	-42.86%
Jefferson	24	33	-27.27%	64	69	-7.25%
Johnson	16	28	-42.86%	43	59	-27.12%
Lonoke	59	62	-4.84%	172	159	8.18%
Madison	9	7	28.57%	14	10	40.00%
Miller	9	16	-43.75%	32	35	-8.57%
Mississippi	14	18	-22.22%	41	53	-22.64%
Ouachita	13	16	-18.75%	29	34	-14.71%
Perry	6	4	50.00%	8	10	-20.00%
Polk	13	18	-27.78%	42	43	-2.33%
Pope	70	60	16.67%	175	146	19.86%
Pulaski	334	352	-5.11%	817	769	6.24%
Saline	88	97	-9.28%	259	246	5.28%
Sebastian	88	100	-12.00%	215	239	-10.04%
Sharp	2	5	-60.00%	8	10	-20.00%
Union	24	27	-11.11%	56	58	-3.45%
Van Buren	17		#DIV/0!	28	25	12.00%
Washington	207	178	16.29%	458	447	2.46%
White	51	58	-12.07%	121	130	-6.92%
<b>Totals</b>	<b>2,021</b>	<b>1,983</b>	<b>1.92%</b>	<b>5,012</b>	<b>4,698</b>	<b>6.68%</b>

<b>Values of New and Existing Residential Units Sold, March 2011</b>						
<b>County</b>	<b>Mar '12</b>	<b>Mar '11</b>	<b>% Change</b>	<b>YTD 2012</b>	<b>YTD 2011</b>	<b>% Change</b>
Arkansas	\$1,001,000	\$1,053,396	-4.97%	\$2,548,584	\$3,039,600	-16.15%
Ashley	\$219,999	\$458,001	-51.97%	\$453,999	\$967,100	-53.06%
Baxter & Marion	\$5,505,464	\$4,461,912	23.39%	\$20,229,660	\$12,787,025	58.20%
Benton	\$53,870,600	\$43,984,205	22.48%	\$129,743,864	\$106,813,440	21.47%
Boone	\$6,389,892	\$4,654,160	37.29%	\$16,313,244	\$11,069,514	47.37%
Carroll	\$1,714,296	\$2,789,900	-38.55%	\$4,700,068	\$6,111,585	-23.10%
Clark	\$1,013,894	\$1,150,000	-11.84%	\$3,436,468	\$2,118,656	62.20%
Clay	\$130,500	\$258,000	-49.42%	\$340,500	\$680,496	-49.96%
Cleburne	\$2,940,476	\$6,512,121	-54.85%	\$8,279,877	\$10,419,300	-20.53%
Columbia	\$1,832,655	\$1,090,896	68.00%	\$3,192,540	\$2,008,290	58.97%
Conway	\$432,900	\$119,625	261.88%	\$1,217,496	\$1,730,544	-29.65%
Craighead	\$15,287,454	\$12,384,500	23.44%	\$33,403,425	\$31,892,138	4.74%
Crawford	\$5,432,163	\$5,477,956	-0.84%	\$14,574,690	\$10,818,119	34.72%
Crittenden	\$4,190,475	\$3,073,736	36.33%	\$8,803,384	\$7,588,512	16.01%
Cross	\$1,212,400	\$844,497	43.56%	\$2,662,560	\$2,714,000	-1.90%
Faulkner	\$17,495,487	\$15,133,164	15.61%	\$38,246,064	\$35,152,362	8.80%
Franklin	\$603,798	\$563,704	7.11%	\$913,302	\$1,392,997	-34.44%
Fulton	\$14,000	\$63,000	-77.78%	\$168,999	\$105,999	59.43%
Garland	\$14,370,100	\$15,146,109	-5.12%	\$36,943,830	\$40,835,047	-9.53%
Grant	\$675,400	\$855,000	-21.01%	\$2,400,700	\$2,280,800	5.26%
Greene	\$4,022,830	\$3,931,731	2.32%	\$9,107,784	\$7,446,456	22.31%
Hot Spring	\$1,690,000	\$796,000	112.31%	\$3,505,760	\$1,475,894	137.53%
Independence	\$1,781,193	\$1,554,096	14.61%	\$5,571,170	\$3,902,085	42.77%
Izard	\$306,200	\$147,500	107.59%	\$306,200	\$239,498	27.85%
Jefferson	\$2,366,280	\$2,937,462	-19.44%	\$5,661,568	\$6,517,671	-13.14%
Johnson	\$1,448,656	\$2,170,168	-33.25%	\$3,783,140	\$4,609,434	-17.93%
Lonoke	\$7,928,892	\$8,251,704	-3.91%	\$24,271,264	\$21,565,488	12.55%
Madison	\$1,014,003	\$394,303	157.16%	\$1,862,994	\$821,610	126.75%
Miller	\$945,900	\$1,840,496	-48.61%	\$3,438,400	\$3,748,325	-8.27%
Mississippi	\$1,684,200	\$1,699,416	-0.90%	\$4,234,275	\$4,677,886	-9.48%
Ouachita	\$733,005	\$1,274,304	-42.48%	\$1,738,463	\$2,555,508	-31.97%
Perry	\$976,998	\$561,400	74.03%	\$1,287,896	\$781,650	64.77%
Polk	\$1,070,498	\$1,593,792	-32.83%	\$4,081,980	\$4,081,818	0.00%
Pope	\$8,418,340	\$6,972,000	20.74%	\$19,544,875	\$16,117,962	21.26%
Pulaski	\$60,402,898	\$62,735,904	-3.72%	\$150,761,827	\$136,433,673	10.50%
Saline	\$13,838,264	\$14,943,723	-7.40%	\$41,147,848	\$38,394,696	7.17%
Sebastian	\$10,922,120	\$12,130,200	-9.96%	\$26,164,640	\$28,677,371	-8.76%
Sharp	\$86,400	\$238,000	-63.70%	\$336,144	\$752,650	-55.34%
Union	\$2,023,992	\$2,803,140	-27.80%	\$5,493,656	\$6,649,004	-17.38%
Van Buren	\$1,293,292		#DIV/0!	\$1,972,992	\$2,474,900	-20.28%
Washington	\$33,301,125	\$24,080,374	38.29%	\$69,425,472	\$61,615,374	12.68%
White	\$6,294,369	\$7,379,746	-14.71%	\$13,898,181	\$17,368,520	-19.98%
<b>Totals</b>	<b>\$296,882,408</b>	<b>\$278,509,341</b>	<b>6.60%</b>	<b>\$726,169,783</b>	<b>\$661,432,997</b>	<b>9.79%</b>

### Average Prices of New and Existing Residential Units Sold, March 2011

<i>County</i>	<i>Mar '11</i>	<i>Mar '11</i>	<i>% Change</i>	<i>YTD 2012</i>	<i>YTD 2011</i>	<i>% Change</i>	
Arkansas	\$125,125	\$117,044	6.90%	\$106,191	\$126,650	-16.15%	
Ashley	\$73,333	\$152,667	-51.97%	\$64,857	\$96,710	-32.94%	
Baxter & Marion	\$119,684	\$114,408	4.61%	\$118,998	\$131,825	-9.73%	
Benton	\$167,300	\$149,099	12.21%	\$168,062	\$156,160	7.62%	
Boone	\$93,969	\$116,354	-19.24%	\$99,471	97,101	2.44%	
Carroll	\$142,858	\$139,495	2.41%	\$123,686	\$135,813	-8.93%	
Clark	\$144,842	\$143,750	0.76%	\$122,731	\$132,416	-7.31%	
Clay	\$43,500	\$86,000	-49.42%	\$68,100	\$113,416	-39.96%	
Cleburne	\$133,658	\$197,337	-32.27%	\$145,261	\$153,225	-5.20%	
Columbia	\$122,177	\$90,908	34.40%	\$122,790	\$66,943	83.42%	
Conway	\$108,225	\$119,625	-9.53%	\$86,964	\$108,159	-19.60%	
Craighead	\$149,877	\$131,750	13.76%	\$159,825	\$140,494	13.76%	
Crawford	\$106,513	\$119,086	-10.56%	\$112,113	\$111,527	0.53%	
Crittenden	\$167,619	\$90,404	85.41%	\$115,834	\$105,396	9.90%	
Cross	\$121,240	\$93,833	29.21%	\$110,940	\$108,560	2.19%	
Faulkner	\$157,617	\$156,012	1.03%	\$154,218	\$147,699	4.41%	
Franklin	\$100,633	\$70,463	42.82%	\$101,478	\$81,941	23.84%	
Fulton	\$14,000	\$31,500	-55.56%	\$56,333	\$35,333	59.43%	
Garland	\$169,060	\$186,989	-9.59%	\$159,930	\$195,383	-18.15%	
Grant	\$135,080	\$106,875	26.39%	\$120,035	\$114,040	5.26%	
Greene	\$114,938	\$106,263	8.16%	\$108,426	\$103,423	4.84%	
Hot Spring	\$130,000	\$159,200	-18.34%	\$109,555	\$105,421	3.92%	
Independence	\$93,747	\$97,131	-3.48%	\$101,294	\$86,713	16.82%	
Izard	\$76,550	\$36,875	107.59%	\$76,550	\$34,214	123.74%	
Jefferson	\$98,595	\$89,014	10.76%	\$88,462	\$94,459	-6.35%	
Johnson	\$90,541	\$77,506	16.82%	\$87,980	\$78,126	12.61%	
Lonoke	\$134,388	\$133,092	0.97%	\$141,112	\$135,632	4.04%	
Madison	\$112,667	\$56,329	100.02%	\$133,071	\$82,161	61.96%	
Miller	\$105,100	\$115,031	-8.63%	\$107,450	\$107,095	0.33%	
Mississippi	\$120,300	\$94,412	27.42%	\$103,275	\$88,262	17.01%	
Ouachita	\$56,385	\$79,644	-29.20%	\$59,947	\$75,162	-20.24%	
Perry	\$162,833	\$140,350	16.02%	\$160,987	\$78,165	105.96%	
Polk	\$82,346	\$88,544	-7.00%	\$97,190	\$94,926	2.39%	
Pope	\$120,262	\$116,200	3.50%	\$111,685	\$110,397	1.17%	
Pulaski	\$180,847	\$178,227	1.47%	\$184,531	\$177,417	4.01%	
Saline	\$157,253	\$154,059	2.07%	\$158,872	\$156,076	1.79%	
Sebastian	\$124,115	\$121,302	2.32%	\$121,696	\$119,989	1.42%	
Sharp	\$43,200	\$47,600	-9.24%	\$42,018	\$75,265	-44.17%	
Union	\$84,333	\$103,820	-18.77%	\$98,101	\$114,638	-14.43%	
Van Buren	\$76,076		#DIV/0!	\$70,464	\$98,996	-28.82%	
Washington	\$160,875	\$135,283	18.92%	\$151,584	\$137,842	9.97%	
White	\$123,419	\$127,237	-3.00%	\$114,861	\$133,604	-14.03%	
<b>Statewide</b>	<b>\$146,899</b>	<b>\$140,448</b>	<b>4.59%</b>	<b>\$144,886</b>	<b>\$140,790</b>	<b>2.91%</b>	

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