Sum	mary of Januar	y 2013 Housin	g Market I	Report from Arkansas REALT	ORS® Associati	on			
Most Units Sold for the Month				Most Units Sold for the Year					
County	January '13	January '12	% Change	County	YTD 2013	YTD 2012	% Change		
Pulaski	238	214	11.21%	Pulaski	238	214	11.21%		
Benton	223	191	16.75%	Benton	223	191	16.75%		
Washington	157	128	22.66%	Washington	157	128	22.66%		
Faulkner	97	48	102.08%	Faulkner	97	48	102.08%		
Saline	88	60	46.67%	Saline	88	60	46.67%		
Top Five Markets Totals	803	641	25.27%	Top Five Markets Totals	803	641	25.27%		
Statewide Totals	1,452	1,302	11.52%	Statewide Totals	1,452	1,302	11.52%		
Percentages of State Totals	55.30%	49.23%		Percentages of State Totals	55.30%	49.23%			
Provided by Top Five Markets				Provided by Top Five Markets					
Highest Valuations for the Month				Highest Valuations for the Year					
County	January '13	January '12	% Change	County	YTD 2013	YTD 2012	% Change		
Pulaski	\$40,366,228	\$43,256,034	-6.68%	Pulaski	\$40,366,228	\$43,256,034	-6.68%		
Benton	\$39,178,870	\$31,879,046	22.90%	Benton	\$39,178,870	\$31,879,046	22.90%		
Washington	\$24,254,616	\$19,183,232	26.44%	Washington	\$24,254,616	\$19,183,232	26.44%		
Faulkner	\$14,440,972	\$7,170,528	101.39%	Faulkner	\$14,440,972	\$7,170,528	101.39%		
Saline	\$13,276,384	\$9,161,100	44.92%	Saline	\$13,276,384	\$9,161,100	44.92%		
Top Five Markets Totals	\$131,517,070	\$110,649,940	18.86%	Top Five Markets Totals	\$131,517,070	\$110,649,940	18.86%		
Statewide Totals	\$209,735,463	\$193,005,850	8.67%	Statewide Totals	\$209,735,463	\$193,005,850	8.67%		
Percentages of State Totals	62.71%	57.33%		Percentages of State Totals	62.71%	57.33%			
Provided by Top Five Markets				Provided by Top Five Markets					
Highest Average Prices for the Month				Highest Average Prices for the Year					
County	January '13	January '12	% Change	County	YTD 2013	YTD 2012	% Change		
Benton	\$175,690	\$95,000	84.94%	Benton	\$175,690	\$202,131	-13.08%		
Pulaski	\$169,606	\$182,733	-7.18%	Pulaski	\$169,606	\$183,574	-7.61%		
Columbia	\$160,416	\$183,574	-12.62%	Columbia	\$160,416	\$166,906	-3.89%		
Cleburne	\$155,907	\$122,908	26.85%	Cleburne	\$155,907	\$182,733	-14.68%		
Washington	\$154,488	\$202,131	-23.57%	Washington	\$154,488	\$152,685	1.18%		
Statewide Averages	\$144,446	\$148,238	-2.56%	Statewide Averages	\$144,446	\$148,238	-2.56%		
<sup>1</sup> Not a complete list. Covers only	properties sold by R	EALTORS® repo	rting through	participating multiple listing services	in Arkansas.				
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New and Existing Residential Units Sold, January 2013						
County	Jan '13	Jan '12	% Change	YTD '13	YTD '12	% Change
Arkansas	6	7	-14.29%	6	7	-14.29%
Ashley	1	2	-50.00%	1	2	-50.00%
Baxter & Marion	41	28	46.43%	41	28	46.43%
Benton	223	191	16.75%	223	191	16.75%
Boone	47	43	9.30%	47	43	9.30%
Carroll	12	11	9.09%	12	11	9.09%
Clark	5	9	-44.44%	5	9	-44.44%
Clay	3	1	200.00%	3	1	200.00%
Cleburne	15	15	0.00%	15	15	0.00%
Columbia	6	7	-14.29%	6	7	-14.29%
Conway	2	6	-66.67%	2	6	-66.67%
Craighead	44	70	-37.14%	44	70	-37.14%
Crawford	27	30	-10.00%	27	30	-10.00%
Crittenden	30	26	15.38%	30	26	15.38%
Cross	4	6	-33.33%	4	6	-33.33%
Faulkner	97	48	102.08%	97	48	102.08%
Franklin	2	1	100.00%	2	1	100.00%
Fulton	0	1	-100.00%	0	1	-100.00%
Garland	68	80	-15.00%	68	80	-15.00%
Grant	7	10	-30.00%	7	10	-30.00%
Greene	23	17	35.29%	23	17	35.29%
Hot Spring	7	10	-30.00%	7	10	-30.00%
Independence	16	16	0.00%	16	16	0.00%
Izard	1	0		1	0	#DIV/0!
Jefferson	24	19	26.32%	24	19	26.32%
Johnson	14	16	-12.50%	14	16	-12.50%
Lonoke	56	50	12.00%	56	50	12.00%
Madison	2	4	-50.00%	2	4	-50.00%
Miller	15	12	25.00%	15	12	25.00%
Mississippi	9	9	0.00%	9	9	0.00%
Ouachita	2	7	-71.43%	2	7	-71.43%
Perry	1	0		1	0	#DIV/0!
Polk	18	14	28.57%	18	14	28.57%
Pope	33	25	32.00%	33	25	32.00%
Pulaski	238	214	11.21%	238	214	11.21%
Saline	88	60	46.67%	88	60	46.67%
Sebastian	50	61	-18.03%	50	61	-18.03%
Sharp	3	2	50.00%	3	2	50.00%
Union	14	9	55.56%	14	9	55.56%
Van Buren	3	7	-57.14%	3	7	-57.14%
Washington	157	128	22.66%	157	128	22.66%
White	38	30	26.67%	38	30	26.67%
Totals	1,452	1,302	11.52%	1,452	1,302	11.52%

	Values of New and Existing Residential Units Sold, January 2013						
	1 140	1 110	0/ 01	VTD 140	VTD I/O	0/ 01	
County	Jan '13	Jan '12	% Change	YTD '13	YTD '12	% Change	
Arkansas	\$770,400	\$793,380	-2.90%	\$770,400	\$793,380	-2.90%	
Ashley	\$139,800	\$84,000	66.43%	\$139,800	\$84,000	66.43%	
Baxter & Marion	\$4,020,952	\$2,334,388	72.25%	\$4,020,952	\$2,334,388	72.25%	
Benton	\$39,178,870	\$31,879,046	22.90%	\$39,178,870	\$31,879,046	22.90%	
Boone	\$5,266,444	\$4,538,392	16.04%	\$5,266,444	\$4,538,392	16.04%	
Carroll	\$1,704,300	\$1,026,003	66.11%	\$1,704,300	\$1,026,003	66.11%	
Clark	\$483,500	\$889,875	-45.67%	\$483,500	\$889,875	-45.67%	
Clay	\$121,998	\$145,000	-15.86%	\$121,998	\$145,000	-15.86%	
Cleburne	\$2,338,605	\$2,740,995	-14.68%	\$2,338,605	\$2,740,995	-14.68%	
Columbia	\$962,496	\$768,397	25.26%	\$962,496	\$768,397	25.26%	
Conway	\$143,200	\$613,098	-76.64%	\$143,200	\$613,098	-76.64%	
Craighead	\$6,458,716	\$8,351,770	-22.67%	\$6,458,716	\$8,351,770	-22.67%	
Crawford	\$2,710,638	\$3,467,940	-21.84%	\$2,710,638	\$3,467,940	-21.84%	
Crittenden	\$3,504,090	\$2,708,004	29.40%	\$3,504,090	\$2,708,004	29.40%	
Cross	\$188,500	\$737,448	-74.44%	\$188,500	\$737,448	-74.44%	
Faulkner	\$14,440,972	\$7,170,528	101.39%	\$14,440,972	\$7,170,528	101.39%	
Franklin	\$209,900	\$163,000	28.77%	\$209,900	\$163,000	28.77%	
Fulton	\$0	\$95,000		\$0	\$95,000	-100.00%	
Garland	\$8,599,144	\$14,685,920	-41.45%	\$8,599,144	\$14,685,920	-41.45%	
Grant	\$895,699	\$1,115,800	-19.73%	\$895,699	\$1,115,800	-19.73%	
Greene	\$2,874,540	\$2,268,344	26.72%	\$2,874,540	\$2,268,344	26.72%	
Hot Spring	\$544,894	\$689,250	-20.94%	\$544,894	\$689,250	-20.94%	
Independence	\$1,644,496	\$3,322,736	-50.51%	\$1,644,496	\$3,322,736	-50.51%	
Izard	\$18,000	\$0		\$18,000	\$0	#DIV/0!	
Jefferson	\$2,802,288	\$1,284,438	118.17%	\$2,802,288	\$1,284,438	118.17%	
Johnson	\$1,420,300	\$1,553,984	-8.60%	\$1,420,300	\$1,553,984	-8.60%	
Lonoke	\$8,110,424	\$7,432,850	9.12%	\$8,110,424	\$7,432,850	9.12%	
Madison	\$142,100	\$674,000	-78.92%	\$142,100	\$674,000	-78.92%	
Miller	\$1,639,020	\$1,353,996	21.05%	\$1,639,020	\$1,353,996	21.05%	
Mississippi	\$686,997	\$838,503	-18.07%	\$686,997	\$838,503	-18.07%	
Ouachita	\$189,500	\$414,750	-54.31%	\$189,500	\$414,750	-54.31%	
Perry	\$150,200	\$0		\$150,200	\$0	#DIV/0!	
Polk	\$2,115,900	\$1,045,296	102.42%	\$2,115,900	\$1,045,296	102.42%	
Pope	\$3,983,100	\$2,875,850	38.50%	\$3,983,100	\$2,875,850	38.50%	
Pulaski	\$40,366,228	\$43,256,034	-6.68%	\$40,366,228	\$43,256,034	-6.68%	
Saline	\$13,276,384	\$9,161,100	44.92%	\$13,276,384	\$9,161,100	44.92%	
Sebastian	\$6,191,150	\$8,806,570	-29.70%	\$6,191,150	\$8,806,570	-29.70%	
Sharp	\$214,500	\$33,250	545.11%	\$214,500	\$33,250	545.11%	
Union	\$1,433,446	\$1,325,799	8.12%	\$1,433,446	\$1,325,799	8.12%	
Van Buren	\$111,198	\$558,194	-80.08%	\$111,198	\$558,194	-80.08%	
Washington	\$24,254,616	\$19,183,232	26.44%	\$24,254,616	\$19,183,232	26.44%	
White	\$5,427,958	\$2,619,690	107.20%	\$5,427,958	\$2,619,690	107.20%	
Totals	\$209,735,463	\$193,005,850	8.67%	\$209,735,463	\$193,005,850	8.67%	

Average Prices of New and Existing Residential Units Sold, January 2013						
County	Jan '13	Jan '12	% Change	YTD '13	YTD '12	% Change
Arkansas	\$128,400	\$113,340	13.29%	\$128,400	\$113,340	13.29%
Ashley	\$139,800	\$42,000	232.86%	\$139,800	\$42,000	232.86%
Baxter & Marion	\$98,072	83,371	17.63%	\$98,072	83,371	17.63%
Benton	\$175,690	\$166,906	5.26%	\$175,690	\$166,906	5.26%
Boone	\$112,052	\$105,544	6.17%	\$112,052	\$105,544	6.17%
Carroll	\$142,025	\$93,273	52.27%	\$142,025	\$93,273	52.27%
Clark	\$96,700	\$98,875	-2.20%	\$96,700	\$98,875	-2.20%
Clay	\$40,666	\$145,000	-71.95%	\$40,666	\$145,000	-71.95%
Cleburne	\$155,907	\$182,733	-14.68%	\$155,907	\$182,733	-14.68%
Columbia	\$160,416	\$109,771	46.14%	\$160,416	\$109,771	46.14%
Conway	\$71,600	\$102,183	-29.93%	\$71,600	\$102,183	-29.93%
Craighead	\$146,789	\$119,311	23.03%	\$146,789	\$119,311	23.03%
Crawford	\$100,394	\$115,598	-13.15%	\$100,394	\$115,598	-13.15%
Crittenden	\$116,803	\$104,154	12.14%	\$116,803	\$104,154	12.14%
Cross	\$47,125	\$122,908	-61.66%	\$47,125	\$122,908	-61.66%
Faulkner	\$148,876	\$149,386	-0.34%	\$148,876	\$149,386	-0.34%
Franklin	\$104,950	\$163,000	-35.61%	\$104,950	\$163,000	-35.61%
Fulton	\$0	\$95,000	-100.00%	\$0	\$95,000	-100.00%
Garland	\$126,458	183,574	-31.11%	\$126,458	183,574	-31.11%
Grant	\$127,957	\$111,580	14.68%	\$127,957	\$111,580	14.68%
Greene	\$124,980	\$133,432	-6.33%	\$124,980	\$133,432	-6.33%
Hot Spring	\$77,842	\$68,925	12.94%	\$77,842	\$68,925	12.94%
Independence	\$102,781	\$207,671	-50.51%	\$102,781	\$207,671	-50.51%
Izard	\$18,000	\$0		\$18,000	\$0	#DIV/0!
Jefferson	\$116,762	\$67,602	72.72%	\$116,762	\$67,602	72.72%
Johnson	\$101,450	\$97,124	4.45%	\$101,450	\$97,124	4.45%
Lonoke	\$144,829	\$148,657	-2.58%	\$144,829	\$148,657	-2.58%
Madison	\$71,050	\$168,500	-57.83%	\$71,050	\$168,500	-57.83%
Miller	\$109,268	\$112,833	-3.16%	\$109,268	\$112,833	-3.16%
Mississippi	\$76,333	\$93,167	-18.07%	\$76,333	\$93,167	-18.07%
Ouachita	\$94,750	\$59,250	59.92%	\$94,750	\$59,250	59.92%
Perry	\$150,200	\$0		\$150,200	\$0	#DIV/0!
Polk	\$117,550	\$74,664	57.44%	\$117,550	\$74,664	57.44%
Pope	\$120,700	\$115,034	4.93%	\$120,700	\$115,034	4.93%
Pulaski	\$169,606	\$202,131	-16.09%	\$169,606	\$202,131	-16.09%
Saline	\$150,868	\$152,685	-1.19%	\$150,868	\$152,685	-1.19%
Sebastian	\$123,823	\$144,370	-14.23%	\$123,823	\$144,370	-14.23%
Sharp	\$71,500	\$16,625	330.08%	\$71,500	\$16,625	330.08%
Union	\$102,389	\$147,311	-30.49%	\$102,389	\$147,311	-30.49%
Van Buren	\$37,066	\$79,742	-53.52%	\$37,066	\$79,742	-53.52%
Washington	\$154,488	\$149,869	3.08%	\$154,488	\$149,869	3.08%
White	\$142,841	\$87,323	63.58%	\$142,841	\$87,323	63.58%
Statewide	\$144,446	\$148,238	-2.56%	\$144,446	\$148,238	-2.56%

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