

**Summary of November 2012 Housing Market Report from Arkansas REALTORS® Association**

<b>Most Units Sold for the Month</b>				<b>Most Units Sold for the Year</b>			
County	November '12	November '11	% Change	County	YTD 2012	YTD 2011	% Change
Pulaski	319	283	12.72%	Pulaski	3858	3605	7.02%
Benton	312	248	25.81%	Benton	3539	3303	7.15%
Washington	162	147	10.20%	Washington	2098	2097	0.05%
Saline	114	101	12.87%	Saline	1279	1248	2.48%
Sebastian	105	89	17.98%	Faulkner	1,115	1,086	2.67%
<b>Top Five Markets Totals</b>	1,012	868	16.59%	<b>Top Five Markets Totals</b>	11889	11339	4.85%
<b>Statewide Totals</b>	1,880	1,743	7.86%	<b>Statewide Totals</b>	22,492	22,267	1.01%
<b>Percentages of State Totals Provided by Top Five Markets</b>	53.83%	49.80%		<b>Percentages of State Totals Provided by Top Five Markets</b>	52.86%	50.92%	
<b>Highest Valuations for the Month</b>				<b>Highest Valuations for the Year</b>			
County	November '12	Novmeber '11	% Change	County	YTD 2012	YTD 2011	% Change
Pulaski	\$58,673,351	\$53,104,384	10.49%	Pulaski	\$724,169,748	\$633,174,990	14.37%
Benton	\$57,449,496	\$41,574,224	38.19%	Benton	\$633,856,134	\$516,836,925	22.64%
Washington	\$26,122,662	\$25,205,061	3.64%	Washington	\$347,025,984	\$307,000,800	13.04%
Saline	\$18,054,978	\$15,296,147	18.04%	Saline	\$215,482,083	\$196,224,288	9.81%
Garland	\$15,346,560	\$17,552,480	-12.57%	Garland	\$183,861,888	\$157,396,323	16.81%
<b>Top Five Markets Totals</b>	\$175,647,047	\$152,732,296	15.00%	<b>Top Five Markets Totals</b>	\$2,104,395,837	\$1,810,633,326	16.22%
<b>Statewide Totals</b>	\$283,461,659	\$263,811,041	7.45%	<b>Statewide Totals</b>	\$3,485,045,371	\$3,160,392,083	10.27%
<b>Percentages of State Totals Provided by Top Five Markets</b>	61.97%	57.89%		<b>Percentages of State Totals Provided by Top Five Markets</b>	60.38%	57.29%	
<b>Highest Average Prices for the Month</b>				<b>Highest Average Prices for the Year</b>			
County	Novmeber '12	November '11	% Change	County	YTD 2012	YTD 2011	% Change
Garland	\$191,832	\$219,406	-12.57%	Pulaski	\$187,706	\$175,638	6.87%
Benton	\$184,133	\$167,638	9.84%	Garland	\$179,904	\$167,979	7.10%
Pulaski	\$183,929	\$184,832	-0.49%	Benton	\$179,106	\$156,475	14.46%
Grant	\$174,000	\$88,100	97.50%	Saline	\$168,477	\$157,231	7.15%
Washington	\$161,251	\$171,463	-5.96%	Cleburne	\$168,352	\$176,277	-4.50%
<b>Statewide Averages</b>	\$150,777	\$151,355	-0.38%	<b>Statewide Averages</b>	\$154,946	\$141,932	9.17%
<sup>1</sup> Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.							

### **New and Existing Residential Units Sold, Novmeber 2012**

<b>County</b>	<b>Nov '12</b>	<b>Nov '11</b>	<b>% Change</b>	<b>YTD '12</b>	<b>YTD '11</b>	<b>% Change</b>
Arkansas	11	10	10.00%	88	102	-13.73%
Ashley	6	4	50.00%	29	39	-25.64%
Baxter & Marion	56	45	24.44%	642	564	13.83%
Benton	312	248	25.81%	3,539	3,303	7.15%
Boone	56	38	47.37%	601	520	15.58%
Carroll	29	11	163.64%	222	173	28.32%
Clark	7	6	16.67%	126	78	61.54%
Clay	0	0		17	18	-5.56%
Cleburne	19	25	-24.00%	285	265	7.55%
Columbia	7	12	-41.67%	128	133	-3.76%
Conway	6	7	-14.29%	53	85	-37.65%
Craighead	89	101	-11.88%	850	1,322	-35.70%
Crawford	32	49	-34.69%	470	488	-3.69%
Crittenden	31	29	6.90%	348	355	-1.97%
Cross	6	2	200.00%	84	77	9.09%
Faulkner	89	96	-7.29%	1,115	1,086	2.67%
Franklin	7	8	-12.50%	77	100	-23.00%
Fulton	0	4	-100.00%	10	12	-16.67%
Garland	80	80	0.00%	1,022	937	9.07%
Grant	11	5	120.00%	97	96	1.04%
Greene	26	28	-7.14%	362	299	21.07%
Hot Spring	10	7	42.86%	123	101	21.78%
Independence	17	18	-5.56%	215	261	-17.62%
Izard	0	3	-100.00%	28	39	-28.21%
Jefferson	18	22	-18.18%	331	343	-3.50%
Johnson	1	22	-95.45%	188	245	-23.27%
Lonoke	65	53	22.64%	804	760	5.79%
Madison	2	5	-60.00%	59	68	-13.24%
Miller	12	20	-40.00%	161	186	-13.44%
Mississippi	16	18	-11.11%	162	203	-20.20%
Ouachita	10	4	150.00%	129	159	-18.87%
Perry	3	2	50.00%	24	16	50.00%
Polk	12	11	9.09%	131	131	0.00%
Pope	47	61	-22.95%	750	689	8.85%
Pulaski	319	283	12.72%	3,858	3,605	7.02%
Saline	114	101	12.87%	1,279	1,248	2.48%
Sebastian	105	89	17.98%	1,034	1,061	-2.54%
Sharp	7	5	40.00%	39	49	-20.41%
Union	15		#DIV/0!	215	227	-5.29%
Van Buren	20	8	150.00%	139	135	2.96%
Washington	162	147	10.20%	2,098	2,097	0.05%
White	45	56	-19.64%	560	592	-5.41%
<b>Totals</b>	<b>1,880</b>	<b>1,743</b>	<b>7.86%</b>	<b>22,492</b>	<b>22,267</b>	<b>1.01%</b>

**Values of New and Existing Residential Units Sold, November 2012**

<b>County</b>	<b>Nov '12</b>	<b>Nov '11</b>	<b>% Change</b>	<b>YTD '12</b>	<b>YTD '11</b>	<b>% Change</b>
<b>Arkansas</b>	\$1,268,399	\$1,021,000	24.23%	\$10,734,240	\$10,654,104	0.75%
<b>Ashley</b>	\$339,960	\$187,400	81.41%	\$2,504,411	\$3,554,694	-29.55%
<b>Baxter &amp; Marion</b>	\$6,359,864	\$5,463,585	16.40%	\$78,295,752	\$71,093,328	10.13%
<b>Benton</b>	\$57,449,496	\$41,574,224	38.19%	\$633,856,134	\$516,836,925	22.64%
<b>Boone</b>	\$4,247,656	\$4,432,244	-4.16%	\$66,113,606	\$59,147,400	11.78%
<b>Carroll</b>	\$4,241,685	\$1,009,745	320.07%	\$31,395,906	\$23,343,928	34.49%
<b>Clark</b>	\$614,999	\$460,800	33.46%	\$15,827,868	\$9,072,570	74.46%
<b>Clay</b>	\$0	\$0		\$1,295,791	\$1,320,426	-1.87%
<b>Cleburne</b>	\$2,553,695	\$4,620,800	-44.73%	\$47,980,320	\$46,713,405	2.71%
<b>Columbia</b>	\$837,998	\$1,982,616	-57.73%	\$15,085,696	\$14,965,027	0.81%
<b>Conway</b>	\$435,000	\$456,897	-4.79%	\$5,111,479	\$7,901,685	-35.31%
<b>Craighead</b>	\$14,277,202	\$14,177,370	0.70%	\$135,663,400	\$170,285,498	-20.33%
<b>Crawford</b>	\$3,317,920	\$6,077,813	-45.41%	\$56,067,240	\$55,190,360	1.59%
<b>Crittenden</b>	\$2,752,025	\$3,332,303	-17.41%	\$43,058,388	\$39,086,565	10.16%
<b>Cross</b>	\$660,498	\$110,000	500.45%	\$9,204,636	\$9,002,224	2.25%
<b>Faulkner</b>	\$13,739,820	\$14,305,824	-3.96%	\$174,612,345	\$167,973,792	3.95%
<b>Franklin</b>	\$500,500	\$578,048	-13.42%	\$7,555,933	\$8,365,500	-9.68%
<b>Fulton</b>	\$0	\$356,000		\$604,200	\$817,896	-26.13%
<b>Garland</b>	\$15,346,560	\$17,552,480	-12.57%	\$183,861,888	\$157,396,323	16.81%
<b>Grant</b>	\$1,914,000	\$440,500	334.51%	\$12,697,106	\$11,037,888	15.03%
<b>Greene</b>	\$286,988	\$2,864,232	-89.98%	\$38,583,770	\$30,830,189	25.15%
<b>Hot Spring</b>	\$881,100	\$743,799	18.46%	\$13,142,058	\$8,821,441	48.98%
<b>Independence</b>	\$2,029,647	\$1,179,162	72.13%	\$23,674,725	\$23,488,956	0.79%
<b>Izard</b>	\$0	\$219,900	-100.00%	\$2,472,092	\$2,770,092	-10.76%
<b>Jefferson</b>	\$1,660,392	\$2,429,042	-31.64%	\$30,474,508	\$30,735,201	-0.85%
<b>Johnson</b>	\$72,500	\$1,602,898	-95.48%	\$17,214,408	\$19,789,630	-13.01%
<b>Lonoke</b>	\$10,277,605	\$7,698,197	33.51%	\$116,612,160	\$105,644,560	10.38%
<b>Madison</b>	\$66,500	\$367,075	-81.88%	\$6,773,318	\$5,426,808	24.81%
<b>Miller</b>	\$1,277,292	\$2,367,180	-46.04%	\$18,996,873	\$22,198,728	-14.42%
<b>Mississippi</b>	\$1,517,888	\$1,497,672	1.35%	\$15,573,060	\$16,615,956	-6.28%
<b>Ouachita</b>	\$707,800	\$331,500	113.51%	\$10,276,785	\$12,443,181	-17.41%
<b>Perry</b>	\$379,998	\$127,000	199.21%	\$3,120,984	\$1,343,088	132.37%
<b>Polk</b>	\$1,466,496	\$997,491	47.02%	\$14,888,412	\$11,861,788	25.52%
<b>Pope</b>	\$5,901,461	\$7,403,692	-20.29%	\$92,829,000	\$83,871,281	10.68%
<b>Pulaski</b>	\$58,673,351	\$53,104,384	10.49%	\$724,169,748	\$633,174,990	14.37%
<b>Saline</b>	\$18,054,978	\$15,296,147	18.04%	\$215,482,083	\$196,224,288	9.81%
<b>Sebastian</b>	\$12,896,520	\$13,829,888	-6.75%	\$142,308,386	\$141,595,755	0.50%
<b>Sharp</b>	\$280,399	\$611,000	-54.11%	\$2,655,744	\$3,933,769	-32.49%
<b>Union</b>	\$1,541,160		#DIV/0!	\$27,202,445	\$26,693,611	1.91%
<b>Van Buren</b>	\$1,976,500	\$1,091,024	81.16%	\$12,811,769	\$13,228,785	-3.15%
<b>Washington</b>	\$26,122,662	\$25,205,061	3.64%	\$347,025,984	\$307,000,800	13.04%
<b>White</b>	\$6,533,145	\$6,705,048	-2.56%	\$77,230,720	\$78,939,648	-2.16%
<b>Totals</b>	<b>\$283,461,659</b>	<b>\$263,811,041</b>	<b>7.45%</b>	<b>\$3,485,045,371</b>	<b>\$3,160,392,083</b>	<b>10.27%</b>

**Average Prices of New and Existing Residential Units Sold, November 2012**

<b>County</b>	<b>Nov '12</b>	<b>Nov '11</b>	<b>% Change</b>	<b>YTD '12</b>	<b>YTD '11</b>	<b>% Change</b>
Arkansas	\$115,309	\$102,100	12.94%	\$121,980	\$104,452	16.78%
Ashley	\$56,660	\$46,850	20.94%	\$86,359	\$91,146	-5.25%
Baxter & Marion	\$113,569	\$121,413	-6.46%	\$121,956	\$126,052	-3.25%
Benton	\$184,133	\$167,638	9.84%	\$179,106	\$156,475	14.46%
Boone	\$75,851	116,638	-34.97%	\$110,006	113,745	-3.29%
Carroll	\$146,265	\$91,795	59.34%	\$141,423	\$134,936	4.81%
Clark	\$87,857	\$76,800	14.40%	\$125,618	\$116,315	8.00%
Clay	\$0	\$0		\$76,223	\$73,357	3.91%
Cleburne	\$134,405	\$184,832	-27.28%	\$168,352	\$176,277	-4.50%
Columbia	\$119,714	\$165,218	-27.54%	\$117,857	\$112,519	4.74%
Conway	\$72,500	\$65,271	11.08%	\$96,443	\$92,961	3.75%
Craighead	\$160,418	\$140,370	14.28%	\$159,604	\$128,809	23.91%
Crawford	\$103,685	\$124,037	-16.41%	\$119,292	\$113,095	5.48%
Crittenden	\$88,775	\$114,907	-22.74%	\$123,731	\$110,103	12.38%
Cross	\$110,083	\$55,000	100.15%	\$109,579	\$116,912	-6.27%
Faulkner	\$154,380	\$149,019	3.60%	\$156,603	\$154,672	1.25%
Franklin	\$71,500	\$72,256	-1.05%	\$98,129	\$83,655	17.30%
Fulton	\$0	\$89,000	-100.00%	\$60,420	\$68,158	-11.35%
Garland	\$191,832	219,406	-12.57%	\$179,904	167,979	7.10%
Grant	\$174,000	\$88,100	97.50%	\$130,898	\$114,978	13.85%
Greene	\$11,038	\$102,294	-89.21%	\$106,585	\$103,111	3.37%
Hot Spring	\$88,110	\$106,257	-17.08%	\$106,846	\$87,341	22.33%
Independence	\$119,391	65,509	82.25%	\$110,115	89,996	22.36%
Izard	\$0	\$73,300	-100.00%	\$88,289	\$71,028	24.30%
Jefferson	\$92,244	\$110,411	-16.45%	\$92,068	\$89,607	2.75%
Johnson	\$72,500	\$72,859	-0.49%	\$91,566	\$80,774	13.36%
Lonoke	\$158,117	\$145,249	8.86%	\$145,040	\$139,006	4.34%
Madison	\$33,250	\$73,415	-54.71%	\$114,802	\$79,806	43.85%
Miller	\$106,441	\$118,359	-10.07%	\$117,993	\$119,348	-1.14%
Mississippi	\$94,868	\$83,204	14.02%	\$96,130	\$81,852	17.44%
Ouachita	\$70,780	\$82,875	-14.59%	\$79,665	\$78,259	1.80%
Perry	\$126,666	\$63,500	99.47%	\$130,041	\$83,943	54.92%
Polk	\$122,208	\$90,681	34.77%	\$113,652	\$90,548	25.52%
Pope	\$125,563	\$121,372	3.45%	\$123,772	\$121,729	1.68%
Pulaski	\$183,929	\$187,648	-1.98%	\$187,706	\$175,638	6.87%
Saline	\$158,377	\$151,447	4.58%	\$168,477	\$157,231	7.15%
Sebastian	\$122,824	\$155,392	-20.96%	\$137,629	\$133,455	3.13%
Sharp	\$40,057	\$122,200	-67.22%	\$68,096	\$80,281	-15.18%
Union	\$102,744		#DIV/0!	\$126,523	\$117,593	7.59%
Van Buren	\$98,825	\$136,378	-27.54%	\$92,171	\$97,991	-5.94%
Washington	\$161,251	\$171,463	-5.96%	\$165,408	\$146,400	12.98%
White	\$145,181	\$119,733	21.25%	\$137,912	\$133,344	3.43%
<b>Statewide</b>	<b>\$150,777</b>	<b>\$151,355</b>	<b>-0.38%</b>	<b>\$154,946</b>	<b>\$141,932</b>	<b>9.17%</b>

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