

Summary of November 2013 Housing Market Report from Arkansas REALTORS® Association

| Most Units Sold for the Month | | | | Most Units Sold for the Year | | | |
|---|----------------------|----------------------|---------------|---|------------------------|------------------------|---------------|
| County | Nov. '13 | Nov. '12 | % Change | County | YTD 2013 | YTD 2012 | % Change |
| Benton | 295 | 312 | -5.45% | Benton | 4,321 | 3,539 | 22.10% |
| Pulaski | 293 | 319 | -8.15% | Pulaski | 4,117 | 3,858 | 6.71% |
| Washington | 169 | 162 | 4.32% | Washington | 2,523 | 2,098 | 20.26% |
| Saline | 107 | 114 | -6.14% | Saline | 1,415 | 1,279 | 10.63% |
| Faulkner | 94 | 89 | 5.62% | Faulkner | 1,307 | 1,115 | 17.22% |
| Top Five Markets Totals | 958 | 996 | -3.82% | Top Five Markets Totals | 13683 | 11889 | 15.09% |
| Statewide Totals | 1,827 | 1,880 | -2.82% | Statewide Totals | 25,150 | 22,492 | 11.82% |
| Percentages of State Totals Provided by Top Five Markets | 52.44% | 52.98% | | Percentages of State Totals Provided by Top Five Markets | 54.41% | 52.86% | |
| Highest Valuations for the Month | | | | Highest Valuations for the Year | | | |
| County | Nov. '13 | Nov. '12 | % Change | County | YTD 2013 | YTD 2012 | % Change |
| Pulaski | \$55,127,364 | \$58,673,351 | -6.04% | Benton | \$797,820,798 | \$633,856,134 | 25.87% |
| Benton | \$50,181,565 | \$57,449,496 | -12.65% | Pulaski | \$784,053,831 | \$724,169,748 | 8.27% |
| Washington | \$30,853,147 | \$26,122,662 | 18.11% | Washington | \$446,316,177 | \$347,025,984 | 28.61% |
| Saline | \$17,575,820 | \$18,054,978 | -2.65% | Saline | \$242,795,605 | \$215,482,083 | 12.68% |
| Garland | \$13,053,380 | \$15,346,560 | -14.94% | Faulkner | \$209,791,798 | \$174,612,345 | 20.15% |
| Top Five Markets Totals | \$166,791,276 | \$175,647,047 | -5.04% | Top Five Markets Totals | \$2,480,778,209 | \$2,095,146,294 | 18.41% |
| Statewide Totals | \$276,516,244 | \$283,461,659 | -2.45% | Statewide Totals | \$3,964,225,958 | \$3,485,045,371 | 13.75% |
| Percentages of State Totals Provided by Top Five Markets | 60.32% | 61.97% | | Percentages of State Totals Provided by Top Five Markets | 62.58% | 60.12% | |
| Highest Average Prices for the Month | | | | Highest Average Prices for the Year | | | |
| County | Nov. '13 | Nov. '12 | % Change | County | YTD 2013 | YTD 2012 | % Change |
| Izard | \$318,000 | \$0 | #DIV/0! | Pulaski | \$190,443 | \$187,706 | 1.46% |
| Perry | \$285,000 | \$126,666 | 125.00% | Benton | \$184,638 | \$179,106 | 3.09% |
| Cleburne | \$192,707 | \$134,405 | 43.38% | Washington | \$176,899 | \$165,408 | 6.95% |
| Pulaski | \$188,148 | \$183,929 | 2.29% | Saline | \$171,587 | \$168,477 | 1.85% |
| Washington | \$182,563 | \$161,251 | 13.22% | Garland | \$170,695 | \$179,904 | -5.12% |
| Statewide Averages | \$151,350 | \$150,777 | 0.38% | Statewide Averages | \$157,623 | \$154,946 | 1.73% |
| ¹ Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas. | | | | | | | |

New and Existing Residential Units Sold, November 2013

| County | Nov. '13 | Nov. '12 | % Change | YTD '13 | YTD '12 | % Change |
|-----------------|-----------------|-----------------|-----------------|----------------|----------------|-----------------|
| Arkansas | 4 | 11 | -63.64% | 99 | 88 | 12.50% |
| Ashley | 2 | 6 | -66.67% | 42 | 29 | 44.83% |
| Baxter & Marion | 59 | 56 | 5.36% | 699 | 642 | 8.88% |
| Benton | 295 | 312 | -5.45% | 4,321 | 3,539 | 22.10% |
| Boone | 47 | 56 | -16.07% | 586 | 601 | -2.50% |
| Carroll | 23 | 29 | -20.69% | 230 | 222 | 3.60% |
| Clark | 6 | 7 | -14.29% | 95 | 126 | -24.60% |
| Clay | 3 | 0 | | 79 | 17 | 364.71% |
| Cleburne | 24 | 19 | 26.32% | 279 | 285 | -2.11% |
| Columbia | 13 | 7 | 85.71% | 142 | 128 | 10.94% |
| Conway | 4 | 6 | -33.33% | 48 | 53 | -9.43% |
| Craighead | 66 | 89 | -25.84% | 976 | 850 | 14.82% |
| Crawford | 53 | 32 | 65.63% | 495 | 470 | 5.32% |
| Crittenden | 29 | 31 | -6.45% | 372 | 348 | 6.90% |
| Cross | 7 | 6 | 16.67% | 77 | 84 | -8.33% |
| Faulkner | 94 | 89 | 5.62% | 1,307 | 1,115 | 17.22% |
| Franklin | 5 | 7 | -28.57% | 78 | 77 | 1.30% |
| Fulton | 0 | 0 | | 11 | 10 | 10.00% |
| Garland | 76 | 80 | -5.00% | 1,143 | 1,022 | 11.84% |
| Grant | 5 | 11 | -54.55% | 103 | 97 | 6.19% |
| Greene | 44 | 26 | 69.23% | 383 | 362 | 5.80% |
| Hot Spring | 20 | 10 | 100.00% | 142 | 123 | 15.45% |
| Independence | 19 | 17 | 11.76% | 227 | 215 | 5.58% |
| Izard | 1 | 0 | | 21 | 28 | -25.00% |
| Jefferson | 27 | 18 | 50.00% | 356 | 331 | 7.55% |
| Johnson | 22 | 1 | 2100.00% | 192 | 188 | 2.13% |
| Lonoke | 53 | 65 | -18.46% | 840 | 804 | 4.48% |
| Madison | 9 | 2 | 350.00% | 78 | 59 | 32.20% |
| Miller | 23 | 12 | 91.67% | 200 | 161 | 24.22% |
| Mississippi | 10 | 16 | -37.50% | 148 | 162 | -8.64% |
| Ouachita | 6 | 10 | -40.00% | 125 | 129 | -3.10% |
| Perry | 1 | 3 | -66.67% | 23 | 24 | -4.17% |
| Polk | 12 | 12 | 0.00% | 143 | 131 | 9.16% |
| Pope | 50 | 47 | 6.38% | 799 | 750 | 6.53% |
| Pulaski | 293 | 319 | -8.15% | 4,117 | 3,858 | 6.71% |
| Saline | 107 | 114 | -6.14% | 1,415 | 1,279 | 10.63% |
| Sebastian | 72 | 105 | -31.43% | 1,154 | 1,034 | 11.61% |
| Sharp | 8 | 7 | 14.29% | 80 | 39 | 105.13% |
| Union | 18 | 15 | 20.00% | 227 | 215 | 5.58% |
| Van Buren | 9 | 20 | -55.00% | 159 | 139 | 14.39% |
| Washington | 169 | 162 | 4.32% | 2,523 | 2,098 | 20.26% |
| White | 39 | 45 | -13.33% | 616 | 560 | 10.00% |
| Totals | 1,827 | 1,880 | -2.82% | 25,150 | 22,492 | 11.82% |

| Values of New and Existing Residential Units Sold, November 2013 | | | | | | |
|---|----------------------|----------------------|-----------------|------------------------|------------------------|-----------------|
| County | Nov. '13 | Nov. '12 | % Change | YTD '13 | YTD '12 | % Change |
| Arkansas | \$216,996 | \$1,268,399 | -82.89% | \$10,209,375 | \$10,734,240 | -4.89% |
| Ashley | \$271,500 | \$339,960 | -20.14% | \$4,748,898 | \$2,504,411 | 89.62% |
| Baxter & Marion | \$6,116,943 | \$6,359,864 | -3.82% | \$84,841,125 | \$78,295,752 | 8.36% |
| Benton | \$50,181,565 | \$57,449,496 | -12.65% | \$797,820,798 | \$633,856,134 | 25.87% |
| Boone | \$5,125,585 | \$4,247,656 | 20.67% | \$64,978,024 | \$66,113,606 | -1.72% |
| Carroll | \$2,804,850 | \$4,241,685 | -33.87% | \$32,858,260 | \$31,395,906 | 4.66% |
| Clark | \$828,996 | \$614,999 | 34.80% | \$11,748,935 | \$15,827,868 | -25.77% |
| Clay | \$150,999 | \$0 | | \$4,891,838 | \$1,295,791 | 277.52% |
| Cleburne | \$4,624,968 | \$2,553,695 | 81.11% | \$46,887,624 | \$47,980,320 | -2.28% |
| Columbia | \$1,581,294 | \$837,998 | 88.70% | \$18,116,076 | \$15,085,696 | 20.09% |
| Conway | \$411,000 | \$435,000 | -5.52% | \$5,447,424 | \$5,111,479 | 6.57% |
| Craighead | \$11,935,044 | \$14,277,202 | -16.40% | \$158,338,432 | \$135,663,400 | 16.71% |
| Crawford | \$6,165,384 | \$3,317,920 | 85.82% | \$55,663,245 | \$56,067,240 | -0.72% |
| Crittenden | \$3,253,220 | \$2,752,025 | 18.21% | \$45,518,664 | \$43,058,388 | 5.71% |
| Cross | \$942,494 | \$660,498 | 42.69% | \$8,892,422 | \$9,204,636 | -3.39% |
| Faulkner | \$13,038,176 | \$13,739,820 | -5.11% | \$209,791,798 | \$174,612,345 | 20.15% |
| Franklin | \$403,500 | \$500,500 | -19.38% | \$6,037,512 | \$7,555,933 | -20.10% |
| Fulton | \$0 | \$0 | | \$1,182,093 | \$604,200 | 95.65% |
| Garland | \$13,053,380 | \$15,346,560 | -14.94% | \$195,104,385 | \$183,861,888 | 6.11% |
| Grant | \$663,500 | \$1,914,000 | -65.33% | \$14,668,230 | \$12,697,106 | 15.52% |
| Greene | \$4,375,932 | \$286,988 | 1424.78% | \$39,689,907 | \$38,583,770 | 2.87% |
| Hot Spring | \$1,342,540 | \$881,100 | 52.37% | \$13,236,104 | \$13,142,058 | 0.72% |
| Independence | \$2,921,896 | \$2,029,647 | 43.96% | \$25,316,402 | \$23,674,725 | 6.93% |
| Izard | \$318,000 | \$0 | | \$1,911,399 | \$2,472,092 | -22.68% |
| Jefferson | \$1,954,746 | \$1,660,392 | 17.73% | \$33,690,060 | \$30,474,508 | 10.55% |
| Johnson | \$1,911,448 | \$72,500 | 2536.48% | \$17,664,576 | \$17,214,408 | 2.62% |
| Lonoke | \$7,367,530 | \$10,277,605 | -28.31% | \$120,900,360 | \$116,612,160 | 3.68% |
| Madison | \$1,020,897 | \$66,500 | 1435.18% | \$8,593,260 | \$6,773,318 | 26.87% |
| Miller | \$3,089,268 | \$1,277,292 | 141.86% | \$25,624,200 | \$18,996,873 | 34.89% |
| Mississippi | \$848,700 | \$1,517,888 | -44.09% | \$12,770,772 | \$15,573,060 | -17.99% |
| Ouachita | \$277,500 | \$707,800 | -60.79% | \$9,569,625 | \$10,276,785 | -6.88% |
| Perry | \$285,000 | \$379,998 | -25.00% | \$3,279,777 | \$3,120,984 | 5.09% |
| Polk | \$887,148 | \$1,466,496 | -39.51% | \$13,741,585 | \$14,888,412 | -7.70% |
| Pope | \$6,153,450 | \$5,901,461 | 4.27% | \$94,163,748 | \$92,829,000 | 1.44% |
| Pulaski | \$55,127,364 | \$58,673,351 | -6.04% | \$784,053,831 | \$724,169,748 | 8.27% |
| Saline | \$17,575,820 | \$18,054,978 | -2.65% | \$242,795,605 | \$215,482,083 | 12.68% |
| Sebastian | \$9,577,584 | \$12,896,520 | -25.74% | \$159,155,064 | \$142,308,386 | 11.84% |
| Sharp | \$503,448 | \$280,399 | 79.55% | \$6,094,160 | \$2,655,744 | 129.47% |
| Union | \$2,637,558 | \$1,541,160 | 71.14% | \$31,227,028 | \$27,202,445 | 14.79% |
| Van Buren | \$779,499 | \$1,976,500 | -60.56% | \$14,587,296 | \$12,811,769 | 13.86% |
| Washington | \$30,853,147 | \$26,122,662 | 18.11% | \$446,316,177 | \$347,025,984 | 28.61% |
| White | \$4,938,375 | \$6,533,145 | -24.41% | \$82,099,864 | \$77,230,720 | 6.30% |
| Totals | \$276,516,244 | \$283,461,659 | -2.45% | \$3,964,225,958 | \$3,485,045,371 | 13.75% |

Average Prices of New and Existing Residential Units Sold, November 2013

| County | Nov. '13 | Nov. '12 | % Change | YTD '13 | YTD '12 | % Change |
|------------------|------------------|------------------|-----------------|------------------|------------------|-----------------|
| Arkansas | \$54,249 | \$115,309 | -52.95% | \$103,125 | \$121,980 | -15.46% |
| Ashley | \$135,750 | \$56,660 | 139.59% | \$113,069 | \$86,359 | 30.93% |
| Baxter & Marion | \$103,677 | \$113,569 | -8.71% | \$121,375 | \$121,956 | -0.48% |
| Benton | \$170,107 | \$184,133 | -7.62% | \$184,638 | \$179,106 | 3.09% |
| Boone | \$109,055 | \$75,851 | 43.78% | \$110,884 | \$110,006 | 0.80% |
| Carroll | \$121,950 | \$146,265 | -16.62% | \$142,862 | \$141,423 | 1.02% |
| Clark | \$138,166 | \$87,857 | 57.26% | \$123,673 | \$125,618 | -1.55% |
| Clay | \$50,333 | \$0 | | \$61,922 | \$76,223 | -18.76% |
| Cleburne | \$192,707 | \$134,405 | 43.38% | \$168,056 | \$168,352 | -0.18% |
| Columbia | \$121,638 | \$119,714 | 1.61% | \$127,578 | \$117,857 | 8.25% |
| Conway | \$102,750 | \$72,500 | 41.72% | \$113,488 | \$96,443 | 17.67% |
| Craighead | \$180,834 | \$160,418 | 12.73% | \$162,232 | \$159,604 | 1.65% |
| Crawford | \$116,328 | \$103,685 | 12.19% | \$112,451 | \$119,292 | -5.73% |
| Crittenden | \$112,180 | \$88,775 | 26.36% | \$122,362 | \$123,731 | -1.11% |
| Cross | \$134,642 | \$110,083 | 22.31% | \$115,486 | \$109,579 | 5.39% |
| Faulkner | \$138,704 | \$154,380 | -10.15% | \$160,514 | \$156,603 | 2.50% |
| Franklin | \$80,700 | \$71,500 | 12.87% | \$77,404 | \$98,129 | -21.12% |
| Fulton | \$0 | \$0 | | \$107,463 | \$60,420 | 77.86% |
| Garland | \$171,755 | \$191,832 | -10.47% | \$170,695 | \$179,904 | -5.12% |
| Grant | \$132,700 | \$174,000 | -23.74% | \$142,410 | \$130,898 | 8.79% |
| Greene | \$99,453 | \$11,038 | 801.01% | \$103,629 | \$106,585 | -2.77% |
| Hot Spring | \$67,127 | \$88,110 | -23.81% | \$93,212 | \$106,846 | -12.76% |
| Independence | \$153,784 | \$119,391 | 28.81% | \$111,526 | \$110,115 | 1.28% |
| Izard | \$318,000 | \$0 | | \$91,019 | \$88,289 | 3.09% |
| Jefferson | \$72,398 | \$92,244 | -21.51% | \$94,635 | \$92,068 | 2.79% |
| Johnson | \$86,884 | \$72,500 | 19.84% | \$92,003 | \$91,566 | 0.48% |
| Lonoke | \$139,010 | \$158,117 | -12.08% | \$143,929 | \$145,040 | -0.77% |
| Madison | \$113,433 | \$33,250 | 241.15% | \$110,170 | \$114,802 | -4.03% |
| Miller | \$134,316 | \$106,441 | 26.19% | \$128,121 | \$117,993 | 8.58% |
| Mississippi | \$84,870 | \$94,868 | -10.54% | \$86,289 | \$96,130 | -10.24% |
| Ouachita | \$46,250 | \$70,780 | -34.66% | \$76,557 | \$79,665 | -3.90% |
| Perry | \$285,000 | \$126,666 | 125.00% | \$142,599 | \$130,041 | 9.66% |
| Polk | \$73,929 | \$122,208 | -39.51% | \$96,095 | \$113,652 | -15.45% |
| Pope | \$123,069 | \$125,563 | -1.99% | \$117,852 | \$123,772 | -4.78% |
| Pulaski | \$188,148 | \$183,929 | 2.29% | \$190,443 | \$187,706 | 1.46% |
| Saline | \$164,260 | \$158,377 | 3.71% | \$171,587 | \$168,477 | 1.85% |
| Sebastian | \$133,022 | \$122,824 | 8.30% | \$137,916 | \$137,629 | 0.21% |
| Sharp | \$62,931 | \$40,057 | 57.10% | \$76,177 | \$68,096 | 11.87% |
| Union | \$146,531 | \$102,744 | 42.62% | \$137,564 | \$126,523 | 8.73% |
| Van Buren | \$86,611 | \$98,825 | -12.36% | \$91,744 | \$92,171 | -0.46% |
| Washington | \$182,563 | \$161,251 | 13.22% | \$176,899 | \$165,408 | 6.95% |
| White | \$126,625 | \$145,181 | -12.78% | \$133,279 | \$137,912 | -3.36% |
| Statewide | \$151,350 | \$150,777 | 0.38% | \$157,623 | \$154,946 | 1.73% |

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