

**Summary of October 2012 Housing Market Report from Arkansas REALTORS® Association**

<b>Most Units Sold for the Month</b>				<b>Most Units Sold for the Year</b>			
<b>County</b>	<b>October '12</b>	<b>October '11</b>	<b>% Change</b>	<b>County</b>	<b>YTD 2012</b>	<b>YTD 2011</b>	<b>% Change</b>
Pulaski	330	290	13.79%	Pulaski	3513	3312	6.07%
Benton	315	265	18.87%	Benton	3199	3049	4.92%
Washington	163	147	10.88%	Washington	1922	1945	-1.18%
Saline	109	101	7.92%	Saline	1160	1143	1.49%
Faulkner	95	78	21.79%	Faulkner	1022	989	3.34%
<b>Top Five Markets Totals</b>	1,012	881	14.87%	<b>Top Five Markets Totals</b>	10816	10438	3.62%
<b>Statewide Totals</b>	1,945	1,829	6.34%	<b>Statewide Totals</b>	20,477	20,911	-2.08%
<b>Percentages of State Totals Provided by Top Five Markets</b>	52.03%	48.17%		<b>Percentages of State Totals Provided by Top Five Markets</b>	52.82%	49.92%	
<b>Highest Valuations for the Month</b>				<b>Highest Valuations for the Year</b>			
<b>County</b>	<b>October '12</b>	<b>October '11</b>	<b>% Change</b>	<b>County</b>	<b>YTD 2012</b>	<b>YTD 2011</b>	<b>% Change</b>
Pulaski	\$60,135,900	\$50,722,450	18.56%	Pulaski	\$660,921,768	\$578,712,384	14.21%
Benton	\$58,844,520	\$41,399,625	42.14%	Benton	\$571,344,599	\$474,567,703	20.39%
Washington	\$26,638,112	\$22,705,767	17.32%	Washington	\$318,763,700	\$280,887,175	13.48%
Garland	\$18,898,456	\$14,821,704	27.51%	Saline	\$196,364,800	\$179,823,618	9.20%
Saline	\$18,418,711	\$16,107,379	14.35%	Garland	\$165,870,891	\$159,816,399	3.79%
<b>Top Five Markets Totals</b>	\$182,935,699	\$145,756,925	25.51%	<b>Top Five Markets Totals</b>	\$1,913,265,758	\$1,673,807,279	14.31%
<b>Statewide Totals</b>	\$305,185,631	\$266,958,308	14.32%	<b>Statewide Totals</b>	\$3,183,504,033	\$2,946,432,812	8.05%
<b>Percentages of State Totals Provided by Top Five Markets</b>	59.94%	54.60%		<b>Percentages of State Totals Provided by Top Five Markets</b>	60.10%	56.81%	
<b>Highest Average Prices for the Month</b>				<b>Highest Average Prices for the Year</b>			
<b>County</b>	<b>October '12</b>	<b>October '11</b>	<b>% Change</b>	<b>County</b>	<b>YTD 2012</b>	<b>YTD 2011</b>	<b>% Change</b>
Garland	\$205,418	\$182,984	12.26%	Pulaski	\$188,136	\$174,732	7.67%
Benton	\$186,808	\$156,225	19.58%	Garland	\$178,933	\$160,943	11.18%
Cleburne	\$185,008	\$180,705	2.38%	Benton	\$178,601	\$155,647	14.75%
Pulaski	\$182,230	\$174,905	4.19%	Cleburne	\$170,526	\$175,386	-2.77%
Arkansas	\$174,714	\$66,844	161.38%	Saline	\$169,280	\$157,326	7.60%
<b>Statewide Averages</b>	\$156,908	\$145,959	7.50%	<b>Statewide Averages</b>	\$155,467	\$140,903	10.34%
<sup>1</sup> Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.							

### New and Existing Residential Units Sold, October 2012

County	Oct '12	Oct '11	% Change	YTD '12	YTD '11	% Change
Arkansas	9	9	0.00%	77	92	-16.30%
Ashley	1	5	-80.00%	22	35	-37.14%
Baxter & Marion	65	56	16.07%	576	519	10.98%
Benton	315	265	18.87%	3199	3,049	4.92%
Boone	62	52	19.23%	544	480	13.33%
Carroll	18	20	-10.00%	191	162	17.90%
Clark	9	9	0.00%	119	72	65.28%
Clay	2	2	0.00%	17	18	-5.56%
Cleburne	25	18	38.89%	265	240	10.42%
Columbia	13	13	0.00%	121	121	0.00%
Conway	3	13	-76.92%	47	78	-39.74%
Craighead	69	98	-29.59%	759	1,529	-50.36%
Crawford	37	40	-7.50%	435	438	-0.68%
Crittenden	31	31	0.00%	317	317	0.00%
Cross	10	6	66.67%	77	75	2.67%
Faulkner	95	78	21.79%	1022	989	3.34%
Franklin	13	7	85.71%	70	91	-23.08%
Fulton	2	2	0.00%	10	8	25.00%
Garland	92	81	13.58%	927	993	-6.65%
Grant	6	9	-33.33%	85	91	-6.59%
Greene	24	20	20.00%	336	271	23.99%
Hot Spring	11	9	22.22%	113	94	20.21%
Independence	16	20	-20.00%	198	242	-18.18%
Izard	2	2	0.00%	28	36	-22.22%
Jefferson	36	30	20.00%	311	319	-2.51%
Johnson	17	22	-22.73%	187	219	-14.61%
Lonoke	74	70	5.71%	734	705	4.11%
Madison	4	7	-42.86%	55	62	-11.29%
Miller	1	18	-94.44%	149	165	-9.70%
Mississippi	11	21	-47.62%	145	185	-21.62%
Ouachita	14	23	-39.13%	119	155	-23.23%
Perry	0	5	-100.00%	21	28	-25.00%
Polk	12	11	9.09%	119	120	-0.83%
Pope	78	61	27.87%	703	627	12.12%
Pulaski	330	290	13.79%	3513	3,312	6.07%
Saline	109	101	7.92%	1160	1,143	1.49%
Sebastian	91	88	3.41%	924	972	-4.94%
Sharp	4	5	-20.00%	32	44	-27.27%
Union	19	17	11.76%	200	211	-5.21%
Van Buren	13	11	18.18%	119	125	-4.80%
Washington	163	147	10.88%	1922	1,945	-1.18%
White	39	37	5.41%	509	534	-4.68%
<b>Totals</b>	<b>1,945</b>	<b>1,829</b>	<b>6.34%</b>	<b>20,477</b>	<b>20,911</b>	<b>-2.08%</b>

**Values of New and Existing Residential Units Sold, October 2012**

<b>County</b>	<b>Oct '12</b>	<b>Oct '11</b>	<b>% Change</b>	<b>YTD '12</b>	<b>YTD '11</b>	<b>% Change</b>
Arkansas	\$1,572,429	\$601,596	161.38%	\$9,472,084	\$9,993,408	-5.22%
Ashley	\$38,500	\$453,000	-91.50%	\$2,003,300	\$3,690,365	-45.72%
Baxter & Marion	\$7,618,910	\$8,439,648	-9.72%	\$70,824,384	\$65,629,626	7.92%
Benton	\$58,844,520	\$41,399,625	42.14%	\$571,344,599	\$474,567,703	20.39%
Boone	\$5,883,242	\$8,645,312	-31.95%	\$68,226,304	\$49,233,120	38.58%
Carroll	\$2,590,794	\$2,581,300	0.37%	\$26,709,249	\$22,334,130	19.59%
Clark	\$717,345	\$1,180,692	-39.24%	\$14,275,179	\$9,119,808	56.53%
Clay	\$166,900	\$175,000	-4.63%	\$1,951,617	\$1,320,426	47.80%
Cleburne	\$4,625,200	\$3,252,690	42.20%	\$45,189,390	\$42,092,640	7.36%
Columbia	\$1,443,500	\$1,993,797	-27.60%	\$14,247,708	\$14,425,499	-1.23%
Conway	\$255,000	\$1,354,769	-81.18%	\$4,676,453	\$7,808,736	-40.11%
Craighead	\$11,030,892	\$14,006,552	-21.24%	\$120,842,667	\$195,814,443	-38.29%
Crawford	\$4,963,587	\$4,500,600	10.29%	\$52,435,335	\$49,092,792	6.81%
Crittenden	\$3,796,012	\$3,433,746	10.55%	\$40,306,550	\$34,435,076	17.05%
Cross	\$934,000	\$986,898	-5.36%	\$8,409,783	\$9,852,300	-14.64%
Faulkner	\$14,970,195	\$13,335,738	12.26%	\$160,311,942	\$153,421,592	4.49%
Franklin	\$1,443,156	\$745,899	93.48%	\$7,055,440	\$7,647,640	-7.74%
Fulton	\$178,400	\$112,900		\$604,200	\$461,896	30.81%
Garland	\$18,898,456	\$14,821,704	27.51%	\$165,870,891	\$159,816,399	3.79%
Grant	\$619,146	\$1,064,520	-41.84%	\$10,703,115	\$10,597,314	1.00%
Greene	\$2,684,832	\$2,564,100	4.71%	\$35,696,976	\$27,966,116	27.64%
Hot Spring	\$793,991	\$822,699	-3.49%	\$12,261,065	\$8,077,608	51.79%
Independence	\$1,712,432	\$2,546,180	-32.75%	\$21,644,964	\$22,272,228	-2.82%
Izard	\$284,600	\$145,000	96.28%	\$2,472,092	\$2,550,168	-3.06%
Jefferson	\$4,385,880	\$2,146,680	104.31%	\$28,693,171	\$28,200,238	1.75%
Johnson	\$1,138,643	\$2,130,150	-46.55%	\$17,141,916	\$18,015,816	-4.85%
Lonoke	\$10,173,150	\$10,524,290	-3.34%	\$105,535,988	\$97,666,470	8.06%
Madison	\$284,000	\$378,455	-24.96%	\$6,442,315	\$5,014,746	28.47%
Miller	\$145,000	\$1,774,944	-91.83%	\$17,719,527	\$18,604,575	-4.76%
Mississippi	\$943,900	\$1,380,792	-31.64%	\$13,958,302	\$16,341,605	-14.58%
Ouachita	\$740,000	\$1,219,069	-39.30%	\$9,569,049	\$13,523,750	-29.24%
Perry	\$0	\$658,480	-100.00%	\$2,740,983	\$2,512,272	9.10%
Polk	\$1,403,892	\$840,895	66.95%	\$13,421,891	\$10,864,320	23.54%
Pope	\$10,218,858	\$6,595,076	54.95%	\$86,928,059	\$72,182,121	20.43%
Pulaski	\$60,135,900	\$50,722,450	18.56%	\$660,921,768	\$578,712,384	14.21%
Saline	\$18,418,711	\$16,107,379	14.35%	\$196,364,800	\$179,823,618	9.20%
Sebastian	\$13,771,485	\$11,026,312	24.90%	\$128,882,292	\$127,765,512	0.87%
Sharp	\$329,900	\$335,000	-1.52%	\$2,375,328	\$3,322,792	-28.51%
Union	\$3,094,000	\$2,204,407	40.36%	\$25,661,400	\$26,914,527	-4.66%
Van Buren	\$1,248,364	\$1,523,390	-18.05%	\$10,835,307	\$12,003,750	-9.73%
Washington	\$26,638,112	\$22,705,767	17.32%	\$318,763,700	\$280,887,175	13.48%
White	\$6,049,797	\$5,520,807	9.58%	\$70,012,950	\$71,856,108	-2.57%
<b>Totals</b>	<b>\$305,185,631</b>	<b>\$266,958,308</b>	<b>14.32%</b>	<b>\$3,183,504,033</b>	<b>\$2,946,432,812</b>	<b>8.05%</b>

**Average Prices of New and Existing Residential Units Sold, October 2012**

<b>County</b>	<b>Oct '12</b>	<b>Oct '11</b>	<b>% Change</b>	<b>YTD '12</b>	<b>YTD '11</b>	<b>% Change</b>
Arkansas	\$174,714	\$66,844	161.38%	\$123,014	\$108,624	13.25%
Ashley	\$38,500	\$90,600	-57.51%	\$91,059	\$105,439	-13.64%
Baxter & Marion	\$117,214	\$150,708	-22.22%	\$122,959	\$126,454	-2.76%
Benton	\$186,808	\$156,225	19.58%	\$178,601	\$155,647	14.75%
Boone	\$94,891	\$166,256	-42.92%	\$125,416	\$102,569	22.27%
Carroll	\$143,933	\$129,065	11.52%	\$139,839	\$137,865	1.43%
Clark	\$79,705	\$131,188	-39.24%	\$119,959	\$126,664	-5.29%
Clay	\$83,450	\$87,500	-4.63%	\$114,801	\$73,357	56.50%
Cleburne	\$185,008	\$180,705	2.38%	\$170,526	\$175,386	-2.77%
Columbia	\$111,038	\$153,369	-27.60%	\$117,750	\$119,219	-1.23%
Conway	\$85,000	\$104,213	-18.44%	\$99,499	\$100,112	-0.61%
Craighead	\$159,868	\$142,924	11.86%	\$159,213	\$128,067	24.32%
Crawford	\$134,151	\$112,515	19.23%	\$120,541	\$112,084	7.55%
Crittenden	\$122,452	\$110,766	10.55%	\$127,150	\$108,628	17.05%
Cross	\$93,400	\$164,483	-43.22%	\$109,218	\$131,364	-16.86%
Faulkner	\$157,581	\$170,971	-7.83%	\$156,861	\$155,128	1.12%
Franklin	\$111,012	\$106,557	4.18%	\$100,792	\$84,040	19.93%
Fulton	\$89,200	\$56,450	58.02%	\$60,420	\$57,737	4.65%
Garland	\$205,418	\$182,984	12.26%	\$178,933	\$160,943	11.18%
Grant	\$103,191	\$118,280	-12.76%	\$125,919	\$116,454	8.13%
Greene	\$111,868	\$128,205	-12.74%	\$106,241	\$103,196	2.95%
Hot Spring	\$72,181	\$91,411	-21.04%	\$108,505	\$85,932	26.27%
Independence	\$107,027	\$127,309	-15.93%	\$109,318	\$92,034	18.78%
Izard	\$142,300	\$72,500	96.28%	\$88,289	\$70,838	24.64%
Jefferson	\$121,830	\$71,556	70.26%	\$92,261	\$88,402	4.37%
Johnson	\$66,979	\$96,825	-30.82%	\$91,668	\$82,264	11.43%
Lonoke	\$137,475	\$150,347	-8.56%	\$143,782	\$138,534	3.79%
Madison	\$71,000	\$54,065	31.32%	\$117,133	\$80,883	44.82%
Miller	\$145,000	\$98,608	47.05%	\$118,923	\$112,755	5.47%
Mississippi	\$85,809	\$65,752	30.50%	\$96,264	\$88,333	8.98%
Ouachita	\$52,857	\$53,003	-0.28%	\$80,412	\$87,250	-7.84%
Perry	\$0	\$131,696	-100.00%	\$130,523	\$89,724	45.47%
Polk	\$116,991	\$76,445	53.04%	\$112,789	\$90,536	24.58%
Pope	\$131,011	\$108,116	21.18%	\$123,653	\$115,123	7.41%
Pulaski	\$182,230	\$174,905	4.19%	\$188,136	\$174,732	7.67%
Saline	\$168,979	\$159,479	5.96%	\$169,280	\$157,326	7.60%
Sebastian	\$151,335	\$125,299	20.78%	\$139,483	\$131,446	6.11%
Sharp	\$82,475	\$67,000	23.10%	\$74,229	\$75,518	-1.71%
Union	\$162,842	\$129,671	25.58%	\$128,307	\$127,557	0.59%
Van Buren	\$96,028	\$138,490	-30.66%	\$91,053	\$96,030	-5.18%
Washington	\$163,424	\$154,461	5.80%	\$165,850	\$144,415	14.84%
White	\$155,123	\$149,211	3.96%	\$137,550	\$134,562	2.22%
<b>Statewide</b>	<b>\$156,908</b>	<b>\$145,959</b>	<b>7.50%</b>	<b>\$155,467</b>	<b>\$140,903</b>	<b>10.34%</b>

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