

Summary of October 2016 Housing Market Report from Arkansas REALTORS® Association

Most Units Sold for the Month				Most Units Sold for the Year			
County	Oct '16	Oct '15	% Change	County	YTD 2016	YTD 2015	% Change
Benton	522	439	18.91%	Benton	5,151	4,494	14.62%
Pulaski	413	406	1.72%	Pulaski	4,515	4,267	5.81%
Washington	241	287	-16.03%	Washington	3049	2,687	13.47%
Sebastian	161	124	29.84%	Sebastian	1,580	1,227	28.77%
Saline	144	164	-12.20%	Saline	1,549	1,583	-2.15%
Top Five Markets Totals	1,481	1,420	4.30%	Top Five Markets Totals	15844	14258	11.12%
Statewide Totals	2,734	2,719	0.55%	Statewide Totals	28,523	26,469	7.76%
Percentages of State Totals Provided by Top Five Markets	54.17%	52.23%		Percentages of State Totals Provided by Top Five Markets	55.55%	53.87%	
Highest Valuations for the Month				Highest Valuations for the Year			
County	Oct '16	Oct '15	% Change	County	YTD 2016	YTD 2015	% Change
Benton	\$112,014,414	\$88,588,883	26.44%	Benton	\$1,129,063,143	\$910,637,196	23.99%
Pulaski	\$84,511,777	\$71,533,952	18.14%	Pulaski	\$852,680,325	\$793,077,421	7.52%
Washington	\$48,253,261	\$52,982,496	-8.93%	Washington	\$609,342,650	\$514,737,842	18.38%
Saline	\$25,022,880	\$28,574,376	-12.43%	Saline	\$266,821,446	\$274,658,415	-2.85%
Sebastian	\$24,168,998	\$16,299,676	48.28%	Sebastian	\$233,939,540	\$172,483,071	35.63%
Top Five Markets Totals	\$293,971,330	\$257,979,383	13.95%	Top Five Markets Totals	\$3,091,847,104	\$2,665,593,945	15.99%
Statewide Totals	\$467,534,946	\$440,537,995	6.13%	Statewide Totals	\$4,743,462,827	\$4,296,113,464	10.41%
Percentages of State Totals Provided by Top Five Markets	62.88%	58.56%		Percentages of State Totals Provided by Top Five Markets	65.18%	62.05%	
Highest Average Prices for the Month				Highest Average Prices for the Year			
County	Oct '16	Oct '15	% Change	County	YTD 2016	YTD 2015	% Change
Cross	\$290,875	\$161,500	80.11%	Benton	\$219,193	\$202,634	8.17%
Benton	\$214,587	\$201,797	6.34%	Washington	\$199,850	\$191,566	4.32%
Pulaski	\$204,629	\$176,192	16.14%	Pulaski	\$188,855	\$185,863	1.61%
Washington	\$200,221	\$184,608	8.46%	Saline	\$172,254	\$173,505	-0.72%
Garland	\$180,740	\$218,670	-17.35%	Cleburne	\$169,141	\$161,854	4.50%
Statewide Averages	\$171,008	\$162,022	5.55%	Statewide Averages	\$166,303	\$162,307	2.46%
¹ Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.							

New and Existing Residential Units Sold, October 2016

County	Oct '16	Oct '15	% Change	YTD '16	YTD '15	% Change
Arkansas	10	5	100.00%	94	99	-5.05%
Ashley	3	6	-50.00%	59	52	13.46%
Baxter & Marion	83	96	-13.54%	799	808	-1.11%
Benton	522	439	18.91%	5151	4,494	14.62%
Boone	69	62	11.29%	719	615	16.91%
Carroll	30	33	-9.09%	222	269	-17.47%
Clark	9	12	-25.00%	82	99	-17.17%
Clay	1	1	0.00%	72	24	200.00%
Cleburne	33	36	-8.33%	328	342	-4.09%
Columbia	13	3	333.33%	110	125	-12.00%
Conway	10	6	66.67%	96	74	29.73%
Craighead	119	116	2.59%	1040	1,043	-0.29%
Crawford	72	63	14.29%	671	518	29.54%
Crittenden	27	44	-38.64%	456	423	7.80%
Cross	8	3	166.67%	85	79	7.59%
Faulkner	119	116	2.59%	1345	1,310	2.67%
Franklin	13	11	18.18%	110	83	32.53%
Fulton	2	9	-77.78%	35	25	40.00%
Garland	113	131	-13.74%	1231	1,128	9.13%
Grant	11	18	-38.89%	118	116	1.72%
Greene	40	27	48.15%	402	358	12.29%
Hot Spring	20	12	66.67%	172	148	16.22%
Independence	22	32	-31.25%	239	283	-15.55%
Izard	5	6	-16.67%	44	52	-15.38%
Jefferson	41	33	24.24%	357	353	1.13%
Johnson	15	25	-40.00%	213	240	-11.25%
Lonoke	81	106	-23.58%	952	897	6.13%
Madison	12	6	100.00%	90	81	11.11%
Miller	32	20	60.00%	253	234	8.12%
Mississippi	19	21	-9.52%	142	188	-24.47%
Ouachita	13	12	8.33%	132	115	14.78%
Perry	1	3	-66.67%	33	28	17.86%
Polk	15	15	0.00%	167	148	12.84%
Pope	69	78	-11.54%	639	660	-3.18%
Pulaski	413	406	1.72%	4515	4,267	5.81%
Saline	144	164	-12.20%	1549	1,583	-2.15%
Sebastian	161	124	29.84%	1580	1,227	28.77%
Sharp	15	19	-21.05%	165	143	15.38%
Union	27	24	12.50%	237	243	-2.47%
Van Buren	12	20	-40.00%	144	171	-15.79%
Washington	241	287	-16.03%	3049	2,687	13.47%
White	69	69	0.00%	626	637	-1.73%
Totals	2,734	2,719	0.55%	28,523	26,469	7.76%

Values of New and Existing Residential Units Sold, October 2016

County	Oct '16	Oct '15	% Change	YTD '16	YTD '15	% Change
Arkansas	\$731,100	\$289,805	152.27%	\$9,537,710	\$9,245,907	3.16%
Ashley	\$217,500	\$540,000	-59.72%	\$5,920,414	\$5,007,132	18.24%
Baxter & Marion	\$12,058,240	\$11,996,544	0.51%	\$102,823,310	\$91,052,712	12.93%
Benton	\$112,014,414	\$88,588,883	26.44%	\$1,129,063,143	\$910,637,196	23.99%
Boone	\$8,990,769	\$6,815,412	31.92%	\$90,118,022	\$67,392,315	33.72%
Carroll	\$4,558,710	\$4,111,899	10.87%	\$36,566,064	\$40,242,131	-9.13%
Clark	\$1,238,976	\$1,332,720	-7.03%	\$10,578,246	\$12,349,062	-14.34%
Clay	\$59,900	\$35,900	66.85%	\$2,925,648	\$996,936	193.46%
Cleburne	\$5,495,457	\$6,227,928	-11.76%	\$55,478,248	\$55,354,068	0.22%
Columbia	\$1,679,405	\$492,000	241.34%	\$13,922,700	\$14,534,375	-4.21%
Conway	\$1,138,600	\$827,400	37.61%	\$9,417,600	\$7,333,992	28.41%
Craighead	\$20,245,351	\$19,403,204	4.34%	\$112,139,040	\$170,189,439	-34.11%
Crawford	\$7,423,344	\$7,620,228	-2.58%	\$78,992,804	\$62,725,656	25.93%
Crittenden	\$3,141,342	\$6,328,388	-50.36%	\$56,747,376	\$53,721,000	5.63%
Cross	\$2,327,000	\$484,500	380.29%	\$10,329,030	\$8,653,186	19.37%
Faulkner	\$19,969,152	\$19,322,932	3.34%	\$227,224,300	\$216,286,240	5.06%
Franklin	\$1,527,474	\$1,076,295	41.92%	\$8,902,850	\$8,124,372	9.58%
Fulton	\$169,000	\$828,495	-79.60%	\$3,328,710	\$2,260,750	47.24%
Garland	\$20,423,620	\$28,645,770	-28.70%	\$203,707,111	\$194,983,824	4.47%
Grant	\$1,105,841	\$1,946,898	-43.20%	\$14,840,270	\$14,111,516	5.16%
Greene	\$4,604,840	\$3,440,745	33.83%	\$48,774,258	\$42,920,262	13.64%
Hot Spring	\$1,908,740	\$1,880,544	1.50%	\$18,781,368	\$17,374,756	8.10%
Independence	\$2,713,920	\$3,853,632	-29.58%	\$28,316,959	\$31,616,477	-10.44%
Izard	\$362,000	\$633,798	-42.88%	\$3,371,280	\$4,254,796	-20.77%
Jefferson	\$4,080,361	\$2,974,785	37.16%	\$33,756,135	\$33,083,513	2.03%
Johnson	\$1,629,855	\$1,929,025	-15.51%	\$2,270,793	\$23,024,880	-90.14%
Lonoke	\$11,023,776	\$16,048,400	-31.31%	\$140,405,720	\$130,717,119	7.41%
Madison	\$1,305,900	\$1,377,000	-5.16%	\$12,313,620	\$10,998,504	11.96%
Miller	\$4,088,480	\$2,833,300	44.30%	\$28,572,555	\$28,329,912	0.86%
Mississippi	\$1,993,309	\$1,855,392	7.43%	\$12,116,434	\$15,283,084	-20.72%
Ouachita	\$1,544,803	\$1,135,500	36.05%	\$13,995,300	\$10,227,295	36.84%
Perry	\$117,500	\$235,398	-50.08%	\$4,016,265	\$2,757,832	45.63%
Polk	\$1,503,000	\$1,452,975	3.44%	\$17,398,561	\$15,295,208	13.75%
Pope	\$8,887,614	\$9,350,172	-4.95%	\$85,228,542	\$85,820,460	-0.69%
Pulaski	\$84,511,777	\$71,533,952	18.14%	\$852,680,325	\$793,077,421	7.52%
Saline	\$25,022,880	\$28,574,376	-12.43%	\$266,821,446	\$274,658,415	-2.85%
Sebastian	\$24,168,998	\$16,299,676	48.28%	\$233,939,540	\$172,483,071	35.63%
Sharp	\$1,238,190	\$1,293,900	-4.31%	\$13,919,235	\$10,805,223	28.82%
Union	\$4,367,385	\$3,115,080	40.20%	\$34,592,283	\$31,501,305	9.81%
Van Buren	\$1,074,096	\$1,494,400	-28.13%	\$13,813,200	\$14,671,458	-5.85%
Washington	\$48,253,261	\$52,982,496	-8.93%	\$609,342,650	\$514,737,842	18.38%
White	\$8,619,066	\$9,328,248	-7.60%	\$86,473,762	\$87,272,822	-0.92%
Totals	\$467,534,946	\$440,537,995	6.13%	\$4,743,462,827	\$4,296,113,464	10.41%

Average Prices of New and Existing Residential Units Sold, October 2016

County	Oct '16	Oct '15	% Change	YTD '16	YTD '15	% Change
Arkansas	\$ 73,110	\$57,961	26.14%	\$ 101,465	\$93,393	8.64%
Ashley	\$ 72,500	\$90,000	-19.44%	\$ 100,346	\$96,291	4.21%
Baxter & Marion	\$ 145,280	\$124,964	16.26%	\$ 128,690	\$112,689	14.20%
Benton	\$ 214,587	\$201,797	6.34%	\$ 219,193	\$202,634	8.17%
Boone	\$ 130,301	\$109,926	18.54%	\$ 125,338	\$109,581	14.38%
Carroll	\$ 151,957	\$124,603	21.95%	\$ 164,712	\$149,599	10.10%
Clark	\$ 137,664	\$111,060	23.95%	\$ 129,003	\$124,738	3.42%
Clay	\$ 59,900	\$35,900	66.85%	\$ 40,634	\$41,539	-2.18%
Cleburne	\$ 166,529	\$172,998	-3.74%	\$ 169,141	\$161,854	4.50%
Columbia	\$ 129,185	\$164,000	-21.23%	\$ 126,570	\$116,275	8.85%
Conway	\$ 113,860	\$137,900	-17.43%	\$ 98,100	\$99,108	-1.02%
Craighead	\$ 170,129	\$167,269	1.71%	\$ 107,826	\$163,173	-33.92%
Crawford	\$ 103,102	\$120,956	-14.76%	\$ 117,724	\$121,092	-2.78%
Crittenden	\$ 116,346	\$143,827	-19.11%	\$ 124,446	\$127,000	-2.01%
Cross	\$ 290,875	\$161,500	80.11%	\$ 121,518	\$109,534	10.94%
Faulkner	\$ 167,808	\$166,577	0.74%	\$ 168,940	\$165,104	2.32%
Franklin	\$ 117,498	\$97,845	20.09%	\$ 80,935	\$97,884	-17.32%
Fulton	\$ 84,500	\$92,055	-8.21%	\$ 95,106	\$90,430	5.17%
Garland	\$ 180,740	\$218,670	-17.35%	\$ 165,481	\$172,858	-4.27%
Grant	\$ 100,531	\$108,161	-7.05%	\$ 125,765	\$121,651	3.38%
Greene	\$ 115,121	\$127,435	-9.66%	\$ 121,329	\$119,889	1.20%
Hot Spring	\$ 95,437	\$156,712	-39.10%	\$ 109,194	\$117,397	-6.99%
Independence	\$ 123,360	\$120,426	2.44%	\$ 118,481	\$111,719	6.05%
Izard	\$ 72,400	\$105,633	-31.46%	\$ 76,620	\$81,823	-6.36%
Jefferson	\$ 99,521	\$90,145	10.40%	\$ 94,555	\$93,721	0.89%
Johnson	\$ 108,657	\$77,161	40.82%	\$ 10,661	\$95,937	-88.89%
Lonoke	\$ 136,096	\$151,400	-10.11%	\$ 147,485	\$145,727	1.21%
Madison	\$ 108,825	\$229,500	-52.58%	\$ 136,818	\$135,784	0.76%
Miller	\$ 127,765	\$141,665	-9.81%	\$ 112,935	\$121,068	-6.72%
Mississippi	\$ 104,911	\$88,352	18.74%	\$ 85,327	\$81,293	4.96%
Ouachita	\$ 118,831	\$94,625	25.58%	\$ 106,025	\$88,933	19.22%
Perry	\$ 117,500	\$78,466	49.75%	\$ 121,705	\$98,494	23.57%
Polk	\$ 100,200	\$96,865	3.44%	\$ 104,183	\$103,346	0.81%
Pope	\$ 128,806	\$119,874	7.45%	\$ 133,378	\$130,031	2.57%
Pulaski	\$ 204,629	\$176,192	16.14%	\$ 188,855	\$185,863	1.61%
Saline	\$ 173,770	\$174,234	-0.27%	\$ 172,254	\$173,505	-0.72%
Sebastian	\$ 150,118	\$131,449	14.20%	\$ 148,063	\$140,573	5.33%
Sharp	\$ 82,546	\$68,100	21.21%	\$ 84,359	\$75,561	11.64%
Union	\$ 161,755	\$129,795	24.62%	\$ 145,959	\$129,635	12.59%
Van Buren	\$ 89,508	\$74,720	19.79%	\$ 95,925	\$85,798	11.80%
Washington	\$ 200,221	\$184,608	8.46%	\$ 199,850	\$191,566	4.32%
White	\$ 124,914	\$135,192	-7.60%	\$ 138,137	\$137,006	0.83%
Statewide	\$171,008	\$162,022	5.55%	\$166,303	\$162,307	2.46%

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