

**Summary of September 2012 Housing Market Report from Arkansas REALTORS® Association**

<b>Most Units Sold for the Month</b>				<b>Most Units Sold for the Year</b>			
County	September '12	September '11	% Change	County	YTD 2012	YTD 2011	% Change
Pulaski	306	339	-9.73%	Pulaski	3157	3013	4.78%
Benton	298	305	-2.30%	Benton	2873	2777	3.46%
Washington	169	196	-13.78%	Washington	1753	1783	-1.68%
Saline	131	121	8.26%	Saline	1045	1037	0.77%
Sebastian	98	83	18.07%	Faulkner	923	911	1.32%
<b>Top Five Markets Totals</b>	1,002	1,044	-4.02%	<b>Top Five Markets Totals</b>	9751	9521	2.42%
<b>Statewide Totals</b>	1,978	2,103	-5.94%	<b>Statewide Totals</b>	18,432	18,466	-0.18%
<b>Percentages of State Totals Provided by Top Five Markets</b>	50.66%	49.64%		<b>Percentages of State Totals Provided by Top Five Markets</b>	52.90%	51.56%	
<b>Highest Valuations for the Month</b>				<b>Highest Valuations for the Year</b>			
County	September '12	September '11	% Change	County	YTD 2012	YTD 2011	% Change
Pulaski	\$58,032,594	\$60,232,842	-3.65%	Pulaski	\$596,126,839	\$526,991,778	13.12%
Benton	\$55,040,898	\$47,800,515	15.15%	Benton	\$510,394,196	\$432,720,471	17.95%
Washington	\$29,023,553	\$32,052,272	-9.45%	Washington	\$291,161,029	\$257,894,903	12.90%
Saline	\$23,362,540	\$20,000,816	16.81%	Saline	\$177,542,365	\$162,703,226	9.12%
Garland	\$18,791,228	\$14,102,770	33.24%	Garland	\$146,964,978	\$128,077,954	14.75%
<b>Top Five Markets Totals</b>	\$184,250,813	\$174,189,215	5.78%	<b>Top Five Markets Totals</b>	\$1,722,189,407	\$1,508,388,332	14.17%
<b>Statewide Totals</b>	\$311,806,323	\$308,496,619	1.07%	<b>Statewide Totals</b>	\$2,865,718,210	\$2,615,910,396	9.55%
<b>Percentages of State Totals Provided by Top Five Markets</b>	59.09%	56.46%		<b>Percentages of State Totals Provided by Top Five Markets</b>	60.10%	57.66%	
<b>Highest Average Prices for the Month</b>				<b>Highest Average Prices for the Year</b>			
County	September '12	September '11	% Change	County	YTD 2012	YTD 2011	% Change
Izard	\$269,500	\$75,975	254.72%	Pulaski	\$188,827	\$174,906	7.96%
Garland	\$193,724	\$171,985	12.64%	Benton	\$177,652	\$155,823	14.01%
Pulaski	\$189,649	\$177,678	6.74%	Garland	\$176,217	\$162,742	8.28%
Benton	\$184,701	\$156,723	17.85%	Cleburne	\$170,027	\$175,475	-3.10%
Saline	\$178,340	\$165,296	7.89%	Saline	\$169,897	\$156,898	8.29%
<b>Statewide Averages</b>	\$157,637	\$146,694	7.46%	<b>Statewide Averages</b>	\$155,475	\$141,661	9.75%
<sup>1</sup> Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.							

### **New and Existing Residential Units Sold, September 2012**

<b>County</b>	<b>Sept '12</b>	<b>Sept '11</b>	<b>% Change</b>	<b>YTD '12</b>	<b>YTD '11</b>	<b>% Change</b>
Arkansas	5	5	0.00%	68	82	-17.07%
Ashley	2	3	-33.33%	21	30	-30.00%
Baxter & Marion	53	51	3.92%	510	457	11.60%
Benton	298	305	-2.30%	2873	2,777	3.46%
Boone	64	35	82.86%	482	293	64.51%
Carroll	20	20	0.00%	173	142	21.83%
Clark	11	6	83.33%	110	63	74.60%
Clay	1	0		15	16	-6.25%
Cleburne	26	25	4.00%	237	221	7.24%
Columbia	10	11	-9.09%	107	107	0.00%
Conway	4	11	-63.64%	44	65	-32.31%
Craighead	72	116	-37.93%	690	1,121	-38.45%
Crawford	45	44	2.27%	398	397	0.25%
Crittenden	34	37	-8.11%	286	294	-2.72%
Cross	5	9	-44.44%	67	68	-1.47%
Faulkner	84	98	-14.29%	923	911	1.32%
Franklin	10	6	66.67%	57	85	-32.94%
Fulton	0	1	-100.00%	8	6	33.33%
Garland	97	82	18.29%	834	787	5.97%
Grant	10	8	25.00%	79	81	-2.47%
Greene	43	28	53.57%	303	250	21.20%
Hot Spring	12	12	0.00%	102	85	20.00%
Independence	16	39	-58.97%	182	221	-17.65%
Izard	1	4	-75.00%	25	33	-24.24%
Jefferson	25	41	-39.02%	271	288	-5.90%
Johnson	29	24	20.83%	168	197	-14.72%
Lonoke	80	91	-12.09%	659	635	3.78%
Madison	9	6	50.00%	51	56	-8.93%
Miller	15	17	-11.76%	134	147	-8.84%
Mississippi	14	18	-22.22%	134	164	-18.29%
Ouachita	15	15	0.00%	104	132	-21.21%
Perry	2	2	0.00%	21	23	-8.70%
Polk	11	11	0.00%	107	108	-0.93%
Pope	68	76	-10.53%	625	566	10.42%
Pulaski	306	339	-9.73%	3157	3,013	4.78%
Saline	131	121	8.26%	1045	1,037	0.77%
Sebastian	98	83	18.07%	831	883	-5.89%
Sharp	4	5	-20.00%	28	39	-28.21%
Union	15	26	-42.31%	181	194	-6.70%
Van Buren	9	20	-55.00%	106	114	-7.02%
Washington	169	196	-13.78%	1753	1,783	-1.68%
White	55	56	-1.79%	463	495	-6.46%
<b>Totals</b>	<b>1,978</b>	<b>2,103</b>	<b>-5.94%</b>	<b>18,432</b>	<b>18,466</b>	<b>-0.18%</b>

**Values of New and Existing Residential Units Sold, September 2012**

<b>County</b>	<b>Sept '12</b>	<b>Sept '11</b>	<b>% Change</b>	<b>YTD '12</b>	<b>YTD '11</b>	<b>% Change</b>
Arkansas	\$621,700	\$490,000	26.88%	\$7,980,438	\$8,875,762	-10.09%
Ashley	\$228,000	\$288,000	-20.83%	\$1,964,800	\$2,971,290	-33.87%
Baxter & Marion	\$7,058,275	\$6,157,587	14.63%	\$63,192,060	\$56,449,097	11.95%
Benton	\$55,040,898	\$47,800,515	15.15%	\$510,394,196	\$432,720,471	17.95%
Boone	\$8,276,480	\$4,282,180	93.28%	\$62,342,844	\$31,959,268	95.07%
Carroll	\$2,558,300	\$2,504,500	2.15%	\$24,118,449	\$19,752,910	22.10%
Clark	\$1,241,328	\$774,498	60.28%	\$12,943,920	\$7,474,383	73.18%
Clay	\$60,000	\$0	#DIV/0!	\$1,128,900	\$1,145,424	-1.44%
Cleburne	\$4,165,200	\$4,515,700	-7.76%	\$40,296,399	\$38,779,975	3.91%
Columbia	\$1,182,667	\$1,013,397	16.70%	\$12,700,151	\$11,139,556	14.01%
Conway	\$374,000	\$702,592	-46.77%	\$4,421,472	\$5,403,970	-18.18%
Craighead	\$11,045,304	\$14,724,576	-24.99%	\$109,812,120	\$142,105,807	-22.73%
Crawford	\$5,290,785	\$4,530,592	16.78%	\$47,471,450	\$44,552,531	6.55%
Crittenden	\$4,856,526	\$3,703,478	31.13%	\$36,510,474	\$31,870,482	14.56%
Cross	\$682,375	\$1,399,896	-51.26%	\$7,478,180	\$7,890,516	-5.23%
Faulkner	\$12,743,220	\$16,145,598	-21.07%	\$145,015,299	\$140,085,381	3.52%
Franklin	\$1,075,100	\$590,460	82.08%	\$5,612,277	\$7,035,535	-20.23%
Fulton	\$0	\$47,500		\$425,800	\$348,996	22.01%
Garland	\$18,791,228	\$14,102,770	33.24%	\$146,964,978	\$128,077,954	14.75%
Grant	\$1,148,500	\$956,648	20.05%	\$10,043,428	\$9,497,817	5.74%
Greene	\$4,454,112	\$2,948,484	51.06%	\$32,370,702	\$25,297,000	27.96%
Hot Spring	\$1,123,392	\$1,254,300	-10.44%	\$11,467,044	\$7,254,920	58.06%
Independence	\$1,728,304	\$7,314,099	-76.37%	\$19,932,640	\$32,911,320	-39.44%
Izard	\$269,500	\$303,900	-11.32%	\$2,171,000	\$2,352,174	-7.70%
Jefferson	\$2,204,800	\$3,557,898	-38.03%	\$24,183,498	\$25,988,544	-6.95%
Johnson	\$2,668,928	\$1,575,648	69.39%	\$15,914,304	\$15,885,686	0.18%
Lonoke	\$10,949,280	\$11,420,045	-4.12%	\$95,212,979	\$87,158,830	9.24%
Madison	\$994,023	\$374,400	165.50%	\$6,158,301	\$4,681,264	31.55%
Miller	\$1,926,195	\$1,920,898	0.28%	\$15,807,444	\$16,829,589	-6.07%
Mississippi	\$1,331,400	\$1,310,922	1.56%	\$13,015,266	\$13,863,084	-6.12%
Ouachita	\$936,000	\$1,219,695	-23.26%	\$10,087,049	\$10,980,156	-8.13%
Perry	\$189,100	\$151,934	24.46%	\$2,740,983	\$1,782,063	53.81%
Polk	\$1,021,493	\$1,031,745	-0.99%	\$12,018,026	\$10,013,436	20.02%
Pope	\$8,448,048	\$9,929,172	-14.92%	\$76,708,750	\$65,586,948	16.96%
Pulaski	\$58,032,594	\$60,232,842	-3.65%	\$596,126,839	\$526,991,778	13.12%
Saline	\$23,362,540	\$20,000,816	16.81%	\$177,542,365	\$162,703,226	9.12%
Sebastian	\$15,592,780	\$13,479,034	15.68%	\$114,787,692	\$116,680,503	-1.62%
Sharp	\$247,000	\$498,500	-50.45%	\$2,045,428	\$2,987,790	-31.54%
Union	\$1,536,000	\$3,004,456	-48.88%	\$22,567,400	\$23,204,340	-2.74%
Van Buren	\$1,287,495	\$1,675,760	-23.17%	\$9,586,958	\$10,480,362	-8.52%
Washington	\$29,023,553	\$32,052,272	-9.45%	\$291,161,029	\$257,894,903	12.90%
White	\$8,039,900	\$8,509,312	-5.52%	\$63,294,878	\$66,245,355	-4.45%
<b>Totals</b>	<b>\$311,806,323</b>	<b>\$308,496,619</b>	<b>1.07%</b>	<b>\$2,865,718,210</b>	<b>\$2,615,910,396</b>	<b>9.55%</b>

**Average Prices of New and Existing Residential Units Sold, September 2012**

<b>County</b>	<b>Sept '12</b>	<b>Sept '11</b>	<b>% Change</b>	<b>YTD '12</b>	<b>YTD '11</b>	<b>% Change</b>
Arkansas	\$124,340	\$98,000	26.88%	\$117,359	\$108,241	8.42%
Ashley	\$114,000	\$96,000	18.75%	\$93,562	\$99,043	-5.53%
Baxter & Marion	\$133,175	\$120,737	10.30%	\$123,906	\$123,521	0.31%
Benton	\$184,701	\$156,723	17.85%	\$177,652	\$155,823	14.01%
Boone	\$129,320	\$122,348	5.70%	\$129,342	\$109,076	18.58%
Carroll	\$127,915	\$125,225	2.15%	\$139,413	\$139,105	0.22%
Clark	\$112,848	\$129,083	-12.58%	\$117,672	\$118,641	-0.82%
Clay	\$60,000	\$0		\$75,260	\$71,589	5.13%
Cleburne	\$160,200	\$180,628	-11.31%	\$170,027	\$175,475	-3.10%
Columbia	\$118,267	\$92,127	28.37%	\$118,693	\$104,108	14.01%
Conway	\$93,500	\$63,872	46.39%	\$100,488	\$83,138	20.87%
Craighead	\$153,407	\$126,936	20.85%	\$159,148	\$126,767	25.54%
Crawford	\$117,573	\$102,968	14.18%	\$119,275	\$112,223	6.28%
Crittenden	\$142,839	\$100,094	42.70%	\$127,659	\$108,403	17.76%
Cross	\$136,475	\$155,544	-12.26%	\$111,615	\$116,037	-3.81%
Faulkner	\$151,705	\$164,751	-7.92%	\$157,113	\$153,771	2.17%
Franklin	\$107,510	\$98,410	9.25%	\$98,461	\$82,771	18.96%
Fulton	\$0	\$47,500	-100.00%	\$53,225	\$58,166	-8.49%
Garland	\$193,724	\$171,985	12.64%	\$176,217	\$162,742	8.28%
Grant	\$114,850	\$119,581	-3.96%	\$127,132	\$117,257	8.42%
Greene	\$103,584	\$105,303	-1.63%	\$106,834	\$101,188	5.58%
Hot Spring	\$93,616	\$104,525	-10.44%	\$112,422	\$85,352	31.72%
Independence	\$108,019	\$187,541	-42.40%	\$109,520	\$148,920	-26.46%
Izard	\$269,500	\$75,975	254.72%	\$86,840	\$71,278	21.83%
Jefferson	\$88,192	\$86,778	1.63%	\$89,238	\$90,238	-1.11%
Johnson	\$92,032	\$65,652	40.18%	\$94,728	\$80,638	17.47%
Lonoke	\$136,866	\$125,495	9.06%	\$144,481	\$137,258	5.26%
Madison	\$110,447	\$62,400	77.00%	\$120,751	\$83,594	44.45%
Miller	\$128,413	\$112,994	13.65%	\$117,966	\$114,487	3.04%
Mississippi	\$95,100	\$72,829	30.58%	\$97,129	\$84,531	14.90%
Ouachita	\$62,400	\$81,313	-23.26%	\$96,991	\$83,183	16.60%
Perry	\$94,550	\$75,967	24.46%	\$130,523	\$77,481	68.46%
Polk	\$92,863	\$93,795	-0.99%	\$112,318	\$92,717	21.14%
Pope	\$124,236	\$130,647	-4.91%	\$122,734	\$115,878	5.92%
Pulaski	\$189,649	\$177,678	6.74%	\$188,827	\$174,906	7.96%
Saline	\$178,340	\$165,296	7.89%	\$169,897	\$156,898	8.29%
Sebastian	\$159,110	\$162,398	-2.02%	\$138,132	\$132,141	4.53%
Sharp	\$61,750	\$99,700	-38.06%	\$73,051	\$76,610	-4.65%
Union	\$102,400	\$115,556	-11.38%	\$124,682	\$119,610	4.24%
Van Buren	\$143,055	\$83,788	70.73%	\$90,443	\$91,933	-1.62%
Washington	\$171,737	\$163,532	5.02%	\$166,093	\$144,641	14.83%
White	\$146,180	\$151,952	-3.80%	\$136,706	\$133,829	2.15%
<b>Statewide</b>	<b>\$157,637</b>	<b>\$146,694</b>	<b>7.46%</b>	<b>\$155,475</b>	<b>\$141,661</b>	<b>9.75%</b>

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