

### Summary of October 2017 Housing Market Report from Arkansas REALTORS® Association

Most Units Sold for the Month				Most Units Sold for the Year			
County	October '17	October '16	% Change	County	YTD 2017	YTD 2016	% Change
Benton	508	522	-2.68%	Benton	5,222	5,151	1.38%
Pulaski	448	413	8.47%	Pulaski	4,634	4,515	2.64%
Washington	295	241	22.41%	Washington	3,050	3,049	0.03%
Saline	150	144	4.17%	Saline	1,715	1,549	10.72%
Sebastian	148	161	-8.07%	Sebastian	1,623	1,580	2.72%
<b>Top Five Markets Totals</b>	1,549	1,481	4.59%	<b>Top Five Markets Totals</b>	16,244	15,844	2.52%
<b>Statewide Totals</b>	2,967	2,734	8.52%	<b>Statewide Totals</b>	30,130	28,523	5.63%
<b>Percentages of State Totals Provided by Top Five Markets</b>	52.21%	54.17%		<b>Percentages of State Totals Provided by Top Five Markets</b>	53.91%	55.55%	
<b>Highest Valuations for the Month</b>				<b>Highest Valuations for the Year</b>			
County	October '17	October '16	% Change	County	YTD 2017	YTD 2016	% Change
Benton	\$110,769,400	\$112,014,414	-1.11%	Benton	\$1,185,931,866	\$1,129,063,143	5.04%
Pulaski	\$94,972,864	\$84,511,777	12.38%	Pulaski	\$931,067,914	\$852,680,325	9.19%
Washington	\$64,284,630	\$48,253,261	33.22%	Washington	\$653,264,250	\$609,342,650	7.21%
Saline	\$29,259,600	\$25,022,880	16.93%	Saline	\$324,786,700	\$266,821,446	21.72%
Garland	\$27,160,704	\$20,423,620	32.99%	Faulkner	\$264,632,792	\$227,224,300	16.46%
<b>Top Five Markets Totals</b>	\$326,447,198	\$290,225,952	12.48%	<b>Top Five Markets Totals</b>	\$3,359,683,522	\$3,085,131,864	8.90%
<b>Statewide Totals</b>	\$530,610,037	\$467,534,946	13.49%	<b>Statewide Totals</b>	\$5,320,489,805	\$4,743,462,827	12.16%
<b>Percentages of State Totals Provided by Top Five Markets</b>	61.52%	62.08%		<b>Percentages of State Totals Provided by Top Five Markets</b>	63.15%	65.04%	
<b>Highest Average Prices for the Month</b>				<b>Highest Average Prices for the Year</b>			
County	October '17	October '16	% Change	County	YTD 2017	YTD 2016	% Change
Benton	\$218,050	\$214,587	1.61%	Benton	\$227,103	\$219,193	3.61%
Washington	\$217,914	\$200,221	8.84%	Washington	\$214,185	\$199,850	7.17%
Pulaski	\$211,993	\$204,629	3.60%	Pulaski	\$200,921	\$188,855	6.39%
Cleburne	\$205,200	\$166,529	23.22%	Garland	\$193,468	\$165,481	16.91%
Saline	\$195,064	\$173,770	12.25%	Saline	\$189,380	\$172,254	9.94%
<b>Statewide Averages</b>	\$178,837	\$171,008	4.58%	<b>Statewide Averages</b>	\$176,584	\$166,303	6.18%

<sup>1</sup> Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.

**New and Existing Residential Units Sold, October 2017**

<b>County</b>	<b>Oct '17</b>	<b>Oct '16</b>	<b>% Change</b>	<b>YTD '17</b>	<b>YTD '16</b>	<b>% Change</b>
Arkansas	14	10	40.00%	94	94	0.00%
Ashley	5	3	66.67%	61	59	3.39%
Baxter & Marion	105	83	26.51%	840	799	5.13%
Benton	508	522	-2.68%	5222	5151	1.38%
Boone	73	69	5.80%	759	719	5.56%
Carroll	28	30	-6.67%	302	222	36.04%
Clark	13	9	44.44%	103	82	25.61%
Clay	3	1	200.00%	16	72	-77.78%
Cleburne	50	33	51.52%	360	328	9.76%
Columbia	9	13	-30.77%	124	110	12.73%
Conway	9	10	-10.00%	105	96	9.38%
Craighead	107	119	-10.08%	1268	1040	21.92%
Crawford	78	72	8.33%	825	671	22.95%
Crittenden	54	27	100.00%	474	456	3.95%
Cross	2	8	-75.00%	74	85	-12.94%
Faulkner	144	119	21.01%	1528	1345	13.61%
Franklin	17	13	30.77%	121	110	10.00%
Fulton	4	2	100.00%	52	35	48.57%
Garland	144	113	27.43%	1337	1231	8.61%
Grant	14	11	27.27%	134	118	13.56%
Greene	44	40	10.00%	440	402	9.45%
Hot Spring	13	20	-35.00%	161	172	-6.40%
Independence	25	22	13.64%	240	239	0.42%
Izard	12	5	140.00%	79	44	79.55%
Jefferson	41	41	0.00%	362	357	1.40%
Johnson	19	15	26.67%	230	213	7.98%
Lonoke	110	81	35.80%	1017	952	6.83%
Madison	4	12	-66.67%	90	90	0.00%
Miller	18	32	-43.75%	201	253	-20.55%
Mississippi	15	19	-21.05%	152	142	7.04%
Ouachita	13	13	0.00%	129	132	-2.27%
Perry	7	1	600.00%	47	33	42.42%
Polk	19	15	26.67%	180	167	7.78%
Pope	69	69	0.00%	655	639	2.50%
Pulaski	448	413	8.47%	4634	4515	2.64%
Saline	150	144	4.17%	1715	1549	10.72%
Sebastian	148	161	-8.07%	1623	1580	2.72%
Sharp	27	15	80.00%	230	165	39.39%
Union	25	27	-7.41%	243	237	2.53%
Van Buren	23	12	91.67%	213	144	47.92%
Washington	295	241	22.41%	3050	3049	0.03%
White	61	69	-11.59%	640	626	2.24%
<b>Totals</b>	<b>2,967</b>	<b>2,734</b>	<b>8.52%</b>	<b>30,130</b>	<b>28,523</b>	<b>5.63%</b>

**Values of New and Existing Residential Units Sold, October 2017**

<b>County</b>	<b>Oct '17</b>	<b>Oct '16</b>	<b>% Change</b>	<b>YTD '17</b>	<b>YTD '16</b>	<b>% Change</b>
<b>Arkansas</b>	\$1,809,794	\$731,100	147.54%	\$9,621,370	\$9,537,710	0.88%
<b>Ashley</b>	\$427,860	\$217,500	96.72%	\$6,345,220	\$5,920,414	7.18%
<b>Baxter &amp; Marion</b>	\$16,706,865	\$12,058,240	38.55%	\$112,182,000	\$102,823,310	9.10%
<b>Benton</b>	\$110,769,400	\$112,014,414	-1.11%	\$1,185,931,866	\$1,129,063,143	5.04%
<b>Boone</b>	\$9,377,142	\$8,990,769	4.30%	\$90,771,087	\$90,118,022	0.72%
<b>Carroll</b>	\$3,773,028	\$4,558,710	-17.23%	\$49,756,010	\$36,566,064	36.07%
<b>Clark</b>	\$1,574,612	\$1,238,976	27.09%	\$12,942,568	\$10,578,246	22.35%
<b>Clay</b>	\$367,500	\$59,900	513.52%	\$650,144	\$2,925,648	-77.78%
<b>Cleburne</b>	\$10,260,000	\$5,495,457	86.70%	\$62,510,760	\$55,478,248	12.68%
<b>Columbia</b>	\$999,999	\$1,679,405	-40.46%	\$17,227,940	\$13,922,700	23.74%
<b>Conway</b>	\$993,276	\$1,138,600	-12.76%	\$10,133,130	\$9,417,600	7.60%
<b>Craighead</b>	\$17,731,933	\$20,245,351	-12.41%	\$213,722,668	\$112,139,040	90.59%
<b>Crawford</b>	\$10,440,456	\$7,423,344	40.64%	\$103,577,100	\$78,992,804	31.12%
<b>Crittenden</b>	\$8,060,796	\$3,141,342	156.60%	\$64,554,534	\$56,747,376	13.76%
<b>Cross</b>	\$64,500	\$2,327,000	-97.23%	\$8,381,536	\$10,329,030	-18.85%
<b>Faulkner</b>	\$23,589,936	\$19,969,152	18.13%	\$264,632,792	\$227,224,300	16.46%
<b>Franklin</b>	\$1,737,995	\$1,527,474	13.78%	\$10,268,665	\$8,902,850	15.34%
<b>Fulton</b>	\$463,800	\$169,000	174.44%	\$6,033,768	\$3,328,710	81.26%
<b>Garland</b>	\$27,160,704	\$20,423,620	32.99%	\$258,666,716	\$203,707,111	26.98%
<b>Grant</b>	\$2,233,294	\$1,105,841	101.95%	\$18,199,210	\$14,840,270	22.63%
<b>Greene</b>	\$5,634,904	\$4,604,840	22.37%	\$56,826,440	\$48,774,258	16.51%
<b>Hot Spring</b>	\$1,552,044	\$1,908,740	-18.69%	\$16,018,856	\$18,781,368	-14.71%
<b>Independence</b>	\$3,177,700	\$2,713,920	17.09%	\$30,387,840	\$28,316,959	7.31%
<b>Izard</b>	\$1,595,928	\$362,000	340.86%	\$6,822,361	\$3,371,280	102.37%
<b>Jefferson</b>	\$3,572,986	\$4,080,361	-12.43%	\$36,076,920	\$33,756,135	6.88%
<b>Johnson</b>	\$2,037,104	\$1,629,855	24.99%	\$22,478,820	\$2,270,793	889.91%
<b>Lonoke</b>	\$16,960,460	\$11,023,776	53.85%	\$153,768,366	\$140,405,720	9.52%
<b>Madison</b>	\$712,000	\$1,305,900	-45.48%	\$13,133,970	\$12,313,620	6.66%
<b>Miller</b>	\$2,577,348	\$4,088,480	-36.96%	\$28,375,371	\$28,572,555	-0.69%
<b>Mississippi</b>	\$1,384,905	\$1,993,309	-30.52%	\$12,386,024	\$12,116,434	2.22%
<b>Ouachita</b>	\$1,535,001	\$1,544,803	-0.63%	\$11,356,773	\$13,995,300	-18.85%
<b>Perry</b>	\$683,396	\$117,500	481.61%	\$5,069,561	\$4,016,265	26.23%
<b>Polk</b>	\$2,449,993	\$1,503,000	63.01%	\$21,688,920	\$17,398,561	24.66%
<b>Pope</b>	\$10,917,939	\$8,887,614	22.84%	\$89,087,860	\$85,228,542	4.53%
<b>Pulaski</b>	\$94,972,864	\$84,511,777	12.38%	\$931,067,914	\$852,680,325	9.19%
<b>Saline</b>	\$29,259,600	\$25,022,880	16.93%	\$324,786,700	\$266,821,446	21.72%
<b>Sebastian</b>	\$22,577,400	\$24,168,998	-6.59%	\$243,006,921	\$233,939,540	3.88%
<b>Sharp</b>	\$2,969,730	\$1,238,190	139.84%	\$19,643,380	\$13,919,235	41.12%
<b>Union</b>	\$3,363,800	\$4,367,385	-22.98%	\$33,458,427	\$34,592,283	-3.28%
<b>Van Buren</b>	\$2,048,748	\$1,074,096	90.74%	\$20,477,607	\$13,813,200	48.25%
<b>Washington</b>	\$64,284,630	\$48,253,261	33.22%	\$653,264,250	\$609,342,650	7.21%
<b>White</b>	\$7,798,667	\$8,619,066	-9.52%	\$85,197,440	\$86,473,762	-1.48%
<b>Totals</b>	<b>\$530,610,037</b>	<b>\$467,534,946</b>	<b>13.49%</b>	<b>\$5,320,489,805</b>	<b>\$4,743,462,827</b>	<b>12.16%</b>

**Average Prices of New and Existing Residential Units Sold, October 2017**

<b>County</b>	<b>Oct '17</b>	<b>Oct '16</b>	<b>% Change</b>	<b>YTD '17</b>	<b>YTD '16</b>	<b>% Change</b>
Arkansas	\$ 129,271	\$ 73,110	76.82%	\$ 102,355	\$ 101,465	0.88%
Ashley	\$ 85,572	\$ 72,500	18.03%	\$ 104,020	\$ 100,346	3.66%
Baxter & Marion	\$ 159,113	\$ 145,280	9.52%	\$ 133,550	\$ 128,690	3.78%
Benton	\$ 218,050	\$ 214,587	1.61%	\$ 227,103	\$ 219,193	3.61%
Boone	\$ 128,454	\$ 130,301	-1.42%	\$ 119,593	\$ 125,338	-4.58%
Carroll	\$ 134,751	\$ 151,957	-11.32%	\$ 164,755	\$ 164,712	0.03%
Clark	\$ 121,124	\$ 137,664	-12.01%	\$ 125,656	\$ 129,003	-2.59%
Clay	\$ 122,500	\$ 59,900	104.51%	\$ 40,634	\$ 40,634	0.00%
Cleburne	\$ 205,200	\$ 166,529	23.22%	\$ 173,641	\$ 169,141	2.66%
Columbia	\$ 111,111	\$ 129,185	-13.99%	\$ 138,935	\$ 126,570	9.77%
Conway	\$ 110,364	\$ 113,860	-3.07%	\$ 96,506	\$ 98,100	-1.62%
Craighead	\$ 165,719	\$ 170,129	-2.59%	\$ 168,551	\$ 107,826	56.32%
Crawford	\$ 133,852	\$ 103,102	29.82%	\$ 125,548	\$ 117,724	6.65%
Crittenden	\$ 149,274	\$ 116,346	28.30%	\$ 136,191	\$ 124,446	9.44%
Cross	\$ 32,250	\$ 290,875	-88.91%	\$ 113,264	\$ 121,518	-6.79%
Faulkner	\$ 163,819	\$ 167,808	-2.38%	\$ 173,189	\$ 168,940	2.52%
Franklin	\$ 102,235	\$ 117,498	-12.99%	\$ 84,865	\$ 80,935	4.86%
Fulton	\$ 115,950	\$ 84,500	37.22%	\$ 116,034	\$ 95,106	22.00%
Garland	\$ 188,616	\$ 180,740	4.36%	\$ 193,468	\$ 165,481	16.91%
Grant	\$ 159,521	\$ 100,531	58.68%	\$ 135,815	\$ 125,765	7.99%
Greene	\$ 128,066	\$ 115,121	11.24%	\$ 129,151	\$ 121,329	6.45%
Hot Spring	\$ 119,388	\$ 95,437	25.10%	\$ 99,496	\$ 109,194	-8.88%
Independence	\$ 127,108	\$ 123,360	3.04%	\$ 126,616	\$ 118,481	6.87%
Izard	\$ 132,994	\$ 72,400	83.69%	\$ 86,359	\$ 76,620	12.71%
Jefferson	\$ 87,146	\$ 99,521	-12.43%	\$ 99,660	\$ 94,555	5.40%
Johnson	\$ 107,216	\$ 108,657	-1.33%	\$ 97,734	\$ 10,661	816.74%
Lonoke	\$ 154,186	\$ 136,096	13.29%	\$ 151,198	\$ 147,485	2.52%
Madison	\$ 178,000	\$ 108,825	63.57%	\$ 145,933	\$ 136,818	6.66%
Miller	\$ 143,186	\$ 127,765	12.07%	\$ 141,171	\$ 112,935	25.00%
Mississippi	\$ 92,327	\$ 104,911	-11.99%	\$ 81,487	\$ 85,327	-4.50%
Ouachita	\$ 118,077	\$ 118,831	-0.63%	\$ 88,037	\$ 106,025	-16.97%
Perry	\$ 97,628	\$ 117,500	-16.91%	\$ 107,863	\$ 121,705	-11.37%
Polk	\$ 128,947	\$ 100,200	28.69%	\$ 120,494	\$ 104,183	15.66%
Pope	\$ 158,231	\$ 128,806	22.84%	\$ 136,012	\$ 133,378	1.97%
Pulaski	\$ 211,993	\$ 204,629	3.60%	\$ 200,921	\$ 188,855	6.39%
Saline	\$ 195,064	\$ 173,770	12.25%	\$ 189,380	\$ 172,254	9.94%
Sebastian	\$ 152,550	\$ 150,118	1.62%	\$ 149,727	\$ 148,063	1.12%
Sharp	\$ 109,990	\$ 82,546	33.25%	\$ 85,406	\$ 84,359	1.24%
Union	\$ 134,552	\$ 161,755	-16.82%	\$ 137,689	\$ 145,959	-5.67%
Van Buren	\$ 89,076	\$ 89,508	-0.48%	\$ 96,139	\$ 95,925	0.22%
Washington	\$ 217,914	\$ 200,221	8.84%	\$ 214,185	\$ 199,850	7.17%
White	\$ 127,847	\$ 124,914	2.35%	\$ 133,121	\$ 138,137	-3.63%
<b>Statewide</b>	<b>\$178,837</b>	<b>\$171,008</b>	<b>4.58%</b>	<b>\$176,584</b>	<b>\$166,303</b>	<b>6.18%</b>

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