

Summary of July 2018 Housing Market Report from Arkansas REALTORS® Association

| Most Units Sold for the Month | | | | Most Units Sold for the Year | | | |
|---|----------------------|----------------------|-----------------|---|------------------------|------------------------|-----------------|
| County | July '18 | July '17 | % Change | County | YTD 2018 | YTD 2017 | % Change |
| Benton | 581 | 584 | -0.51% | Benton | 3,651 | 3,565 | 2.41% |
| Pulaski | 501 | 459 | 9.15% | Pulaski | 3,304 | 3,177 | 4.00% |
| Washington | 390 | 334 | 16.77% | Washington | 2141 | 2,123 | 0.85% |
| Saline | 225 | 169 | 33.14% | Sebastian | 1,193 | 1,140 | 4.65% |
| Sebastian | 200 | 172 | 16.28% | Saline | 1,192 | 1,175 | 1.45% |
| Top Five Markets Totals | 1,897 | 1,718 | 10.42% | Top Five Markets Totals | 11481 | 11180 | 2.69% |
| Statewide Totals | 3,480 | 3,158 | 10.20% | Statewide Totals | 21,291 | 20,588 | 3.41% |
| Percentages of State Totals Provided by Top Five Markets | 54.51% | 54.40% | | Percentages of State Totals Provided by Top Five Markets | 53.92% | 54.30% | |
| | | | | | | | |
| Highest Valuations for the Month | | | | Highest Valuations for the Year | | | |
| County | July '18 | July '17 | % Change | County | YTD 2018 | YTD 2017 | % Change |
| Benton | \$145,010,628 | \$137,902,256 | 5.15% | Benton | \$871,672,599 | \$810,980,460 | 7.48% |
| Pulaski | \$99,079,263 | \$90,672,237 | 9.27% | Pulaski | \$671,151,432 | \$635,924,205 | 5.54% |
| Washington | \$87,735,570 | \$71,458,298 | 22.78% | Washington | \$492,066,030 | \$449,732,074 | 9.41% |
| Saline | \$45,230,850 | \$32,564,610 | 38.90% | Saline | \$233,778,616 | \$218,479,500 | 7.00% |
| Garland | \$44,163,460 | \$26,272,840 | 68.10% | Garland | \$211,969,688 | \$172,342,893 | 22.99% |
| Top Five Markets Totals | \$421,219,771 | \$358,870,241 | 17.37% | Top Five Markets Totals | \$2,480,638,365 | \$2,287,459,132 | 8.45% |
| Statewide Totals | \$656,707,200 | \$576,062,339 | 14.00% | Statewide Totals | \$3,920,077,924 | \$3,619,708,940 | 8.30% |
| Percentages of State Totals Provided by Top Five Markets | 64.14% | 62.30% | | Percentages of State Totals Provided by Top Five Markets | 63.28% | 63.19% | |
| | | | | | | | |
| Highest Average Prices for the Month | | | | Highest Average Prices for the Year | | | |
| County | July '18 | July '17 | % Change | County | YTD 2018 | YTD 2017 | % Change |
| Benton | \$249,588 | \$236,134 | 5.70% | Benton | \$238,749 | \$227,484 | 4.95% |
| Washington | \$224,963 | \$213,947 | 5.15% | Washington | \$229,830 | \$211,838 | 8.49% |
| Garland | \$224,180 | \$185,020 | 21.17% | Pulaski | \$203,133 | \$200,165 | 1.48% |
| Saline | \$201,026 | \$192,690 | 4.33% | Saline | \$196,123 | \$185,940 | 5.48% |
| Pulaski | \$197,763 | \$197,543 | 0.11% | Garland | \$193,403 | \$196,067 | -1.36% |
| Statewide Averages | \$188,709 | \$182,414 | 3.45% | Statewide Averages | \$184,119 | \$175,816 | 4.72% |

¹ Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.

New and Existing Residential Units Sold, July 2018

| County | July '18 | July '17 | % Change | YTD '18 | YTD '17 | % Change |
|-----------------|--------------|--------------|---------------|---------------|---------------|--------------|
| Arkansas | 9 | 7 | 28.57% | 61 | 54 | 12.96% |
| Ashley | 8 | 8 | 0.00% | 49 | 42 | 16.67% |
| Baxter & Marion | 97 | 81 | 19.75% | 594 | 555 | 7.03% |
| Benton | 581 | 584 | -0.51% | 3651 | 3565 | 2.41% |
| Boone | 95 | 61 | 55.74% | 550 | 508 | 8.27% |
| Carroll | 34 | 32 | 6.25% | 195 | 200 | -2.50% |
| Clark | 12 | 10 | 20.00% | 67 | 63 | 6.35% |
| Clay | 4 | 5 | -20.00% | 18 | 18 | 0.00% |
| Cleburne | 48 | 43 | 11.63% | 263 | 230 | 14.35% |
| Columbia | 14 | 13 | 7.69% | 81 | 85 | -4.71% |
| Conway | 12 | 6 | 100.00% | 75 | 77 | -2.60% |
| Craighead | 153 | 126 | 21.43% | 913 | 884 | 3.28% |
| Crawford | 91 | 80 | 13.75% | 596 | 572 | 4.20% |
| Crittenden | 38 | 38 | 0.00% | 289 | 295 | -2.03% |
| Cross | 7 | 11 | -36.36% | 51 | 59 | -13.56% |
| Faulkner | 167 | 166 | 0.60% | 990 | 1032 | -4.07% |
| Franklin | 7 | 10 | -30.00% | 61 | 78 | -21.79% |
| Fulton | 5 | 4 | 25.00% | 23 | 35 | -34.29% |
| Garland | 197 | 142 | 38.73% | 1096 | 879 | 24.69% |
| Grant | 14 | 12 | 16.67% | 111 | 81 | 37.04% |
| Greene | 42 | 49 | -14.29% | 287 | 317 | -9.46% |
| Hot Spring | 17 | 20 | -15.00% | 124 | 114 | 8.77% |
| Independence | 30 | 35 | -14.29% | 177 | 162 | 9.26% |
| Izard | 7 | 7 | 0.00% | 65 | 45 | 44.44% |
| Jefferson | 34 | 41 | -17.07% | 237 | 239 | -0.84% |
| Johnson | 20 | 22 | -9.09% | 161 | 167 | -3.59% |
| Lonoke | 112 | 108 | 3.70% | 739 | 680 | 8.68% |
| Madison | 14 | 10 | 40.00% | 62 | 67 | -7.46% |
| Miller | 20 | 14 | 42.86% | 133 | 139 | -4.32% |
| Mississippi | 15 | 17 | -11.76% | 85 | 97 | -12.37% |
| Ouachita | 13 | 20 | -35.00% | 88 | 90 | -2.22% |
| Perry | 4 | 6 | 0.00% | 38 | 29 | 31.03% |
| Polk | 17 | 19 | -10.53% | 130 | 202 | -35.64% |
| Pope | 77 | 70 | 10.00% | 473 | 445 | 6.29% |
| Pulaski | 501 | 459 | 9.15% | 3304 | 3177 | 4.00% |
| Saline | 225 | 169 | 33.14% | 1192 | 1175 | 1.45% |
| Sebastian | 200 | 172 | 16.28% | 1193 | 1140 | 4.65% |
| Sharp | 20 | 27 | -25.93% | 129 | 153 | -15.69% |
| Union | 33 | 26 | 26.92% | 208 | 143 | 45.45% |
| Van Buren | 18 | 25 | -28.00% | 139 | 139 | 0.00% |
| Washington | 390 | 334 | 16.77% | 2141 | 2123 | 0.85% |
| White | 78 | 69 | 13.04% | 452 | 433 | 4.39% |
| Totals | 3,480 | 3,158 | 10.20% | 21,291 | 20,588 | 3.41% |

Values of New and Existing Residential Units Sold, July 2018

| County | July '18 | July '17 | % Change | YTD '18 | YTD '17 | % Change |
|-----------------|----------------------|----------------------|-----------------|------------------------|------------------------|-----------------|
| Arkansas | \$770,904 | \$686,252 | 12.34% | \$5,931,823 | \$5,067,198 | 17.06% |
| Ashley | \$534,904 | \$1,273,000 | -57.98% | \$4,255,405 | \$4,822,482 | -11.76% |
| Baxter & Marion | \$13,254,468 | \$11,270,178 | 17.61% | \$80,017,740 | \$73,085,175 | 9.49% |
| Benton | \$145,010,628 | \$137,902,256 | 5.15% | \$871,672,599 | \$810,980,460 | 7.48% |
| Boone | \$11,429,070 | \$8,146,855 | 40.29% | \$69,798,300 | \$62,262,004 | 12.10% |
| Carroll | \$5,867,312 | \$6,311,200 | -7.03% | \$34,378,695 | \$33,669,200 | 2.11% |
| Clark | \$1,985,556 | \$1,133,500 | 75.17% | \$8,319,591 | \$7,834,050 | 6.20% |
| Clay | \$281,100 | \$418,500 | -32.83% | \$1,303,488 | \$1,319,994 | -1.25% |
| Cleburne | \$8,369,424 | \$7,313,612 | 14.44% | \$49,047,133 | \$38,085,240 | 28.78% |
| Columbia | \$1,668,198 | \$2,153,554 | -22.54% | \$10,219,527 | \$11,983,640 | -14.72% |
| Conway | \$900,492 | \$737,496 | 22.10% | \$8,390,100 | \$7,644,637 | 9.75% |
| Craighead | \$28,039,698 | \$22,113,630 | 26.80% | \$161,104,328 | \$149,702,748 | 7.62% |
| Crawford | \$13,178,802 | \$11,373,200 | 15.88% | \$83,403,644 | \$70,474,976 | 18.35% |
| Crittenden | \$5,230,244 | \$5,979,186 | -12.53% | \$38,178,923 | \$41,018,865 | -6.92% |
| Cross | \$1,066,002 | \$1,214,598 | -12.23% | \$6,131,322 | \$7,008,846 | -12.52% |
| Faulkner | \$28,452,959 | \$29,062,450 | -2.10% | \$171,082,890 | \$177,114,936 | -3.41% |
| Franklin | \$778,400 | \$1,010,470 | -22.97% | \$7,379,170 | \$5,894,382 | 25.19% |
| Fulton | \$967,800 | \$711,500 | 36.02% | \$3,097,295 | \$3,732,680 | -17.02% |
| Garland | \$44,163,460 | \$26,272,840 | 68.10% | \$211,969,688 | \$172,342,893 | 22.99% |
| Grant | \$2,149,112 | \$1,448,592 | 48.36% | \$16,681,857 | \$10,368,486 | 60.89% |
| Greene | \$5,295,360 | \$6,418,657 | -17.50% | \$36,943,501 | \$40,836,891 | -9.53% |
| Hot Spring | \$2,063,392 | \$2,348,400 | -12.14% | \$15,302,096 | \$10,721,700 | 42.72% |
| Independence | \$4,777,860 | \$4,116,105 | 16.08% | \$23,235,321 | \$20,122,992 | 15.47% |
| Izard | \$772,296 | \$772,296 | 0.00% | \$6,261,060 | \$3,795,525 | 64.96% |
| Jefferson | \$3,546,098 | \$4,516,970 | -21.49% | \$22,738,017 | \$24,556,533 | -7.41% |
| Johnson | \$2,434,100 | \$2,671,306 | -8.88% | \$18,404,715 | \$16,284,337 | 13.02% |
| Lonoke | \$18,637,584 | \$16,551,432 | 12.60% | \$117,557,903 | \$101,826,600 | 15.45% |
| Madison | \$2,156,504 | \$1,166,900 | 84.81% | \$10,139,790 | \$8,823,632 | 14.92% |
| Miller | \$3,682,400 | \$2,071,398 | 77.77% | \$20,136,599 | \$20,334,449 | -0.97% |
| Mississippi | \$1,127,475 | \$1,356,651 | -16.89% | \$7,206,980 | \$8,101,052 | -11.04% |
| Ouachita | \$1,269,827 | \$1,712,380 | -25.84% | \$8,817,512 | \$7,924,860 | 11.26% |
| Perry | \$350,500 | \$531,396 | 0.00% | \$5,215,842 | \$3,106,190 | 67.92% |
| Polk | \$1,828,299 | \$2,446,193 | -25.26% | \$14,371,500 | \$23,805,296 | -39.63% |
| Pope | \$12,218,283 | \$9,583,700 | 27.49% | \$69,049,013 | \$56,927,070 | 21.29% |
| Pulaski | \$99,079,263 | \$90,672,237 | 9.27% | \$671,151,432 | \$635,924,205 | 5.54% |
| Saline | \$45,230,850 | \$32,564,610 | 38.90% | \$233,778,616 | \$218,479,500 | 7.00% |
| Sebastian | \$32,035,400 | \$29,920,604 | 7.07% | \$189,885,038 | \$171,305,520 | 10.85% |
| Sharp | \$1,782,400 | \$2,477,979 | -28.07% | \$11,835,492 | \$12,045,690 | -1.75% |
| Union | \$3,833,148 | \$4,084,340 | -6.15% | \$27,886,144 | \$20,087,925 | 38.82% |
| Van Buren | \$1,530,666 | \$2,536,500 | -39.65% | \$12,557,121 | \$12,557,121 | 0.00% |
| Washington | \$87,735,570 | \$71,458,298 | 22.78% | \$492,066,030 | \$449,732,074 | 9.41% |
| White | \$11,221,392 | \$9,551,118 | 17.49% | \$63,174,684 | \$57,996,886 | 8.93% |
| Totals | \$656,707,200 | \$576,062,339 | 14.00% | \$3,920,077,924 | \$3,619,708,940 | 8.30% |

Average Prices of New and Existing Residential Units Sold, June 2018

| County | July '18 | July '17 | % Change | YTD '18 | YTD '17 | % Change |
|------------------|------------------|------------------|-----------------|------------------|------------------|-----------------|
| Arkansas | \$ 85,656 | \$ 98,036 | -12.63% | \$ 97,243 | \$ 93,837 | 3.63% |
| Ashley | \$ 66,863 | \$ 159,125 | -57.98% | \$ 86,845 | \$ 114,821 | -24.36% |
| Baxter & Marion | \$ 136,644 | \$ 139,138 | -1.79% | \$ 134,710 | \$ 131,685 | 2.30% |
| Benton | \$ 249,588 | \$ 236,134 | 5.70% | \$ 238,749 | \$ 227,484 | 4.95% |
| Boone | \$ 120,306 | \$ 133,555 | -9.92% | \$ 126,906 | \$ 122,563 | 3.54% |
| Carroll | \$ 172,568 | \$ 197,225 | -12.50% | \$ 176,301 | \$ 168,346 | 4.73% |
| Clark | \$ 165,463 | \$ 113,350 | 45.98% | \$ 124,173 | \$ 124,350 | -0.14% |
| Clay | \$ 70,275 | \$ 83,700 | -16.04% | \$ 72,416 | \$ 73,333 | -1.25% |
| Cleburne | \$ 174,363 | \$ 170,084 | 2.52% | \$ 186,491 | \$ 165,588 | 12.62% |
| Columbia | \$ 119,157 | \$ 165,658 | -28.07% | \$ 126,167 | \$ 140,984 | -10.51% |
| Conway | \$ 75,041 | \$ 122,916 | -38.95% | \$ 111,868 | \$ 99,281 | 12.68% |
| Craighead | \$ 183,266 | \$ 175,505 | 4.42% | \$ 176,456 | \$ 169,347 | 4.20% |
| Crawford | \$ 144,822 | \$ 142,165 | 1.87% | \$ 139,939 | \$ 123,208 | 13.58% |
| Crittenden | \$ 137,638 | \$ 157,347 | -12.53% | \$ 132,107 | \$ 139,047 | -4.99% |
| Cross | \$ 152,286 | \$ 110,418 | 37.92% | \$ 120,222 | \$ 118,794 | 1.20% |
| Faulkner | \$ 170,377 | \$ 175,075 | -2.68% | \$ 172,811 | \$ 171,623 | 0.69% |
| Franklin | \$ 111,200 | \$ 101,047 | 10.05% | \$ 120,970 | \$ 75,569 | 60.08% |
| Fulton | \$ 193,560 | \$ 177,875 | 8.82% | \$ 134,665 | \$ 106,648 | 26.27% |
| Garland | \$ 224,180 | \$ 185,020 | 21.17% | \$ 193,403 | \$ 196,067 | -1.36% |
| Grant | \$ 153,508 | \$ 120,716 | 27.16% | \$ 150,287 | \$ 128,006 | 17.41% |
| Greene | \$ 126,080 | \$ 130,993 | -3.75% | \$ 128,723 | \$ 128,823 | -0.08% |
| Hot Spring | \$ 121,376 | \$ 117,420 | 3.37% | \$ 123,404 | \$ 94,050 | 31.21% |
| Independence | \$ 159,262 | \$ 117,603 | 35.42% | \$ 131,273 | \$ 124,216 | 5.68% |
| Izard | \$ 110,328 | \$ 110,328 | 0.00% | \$ 96,324 | \$ 84,345 | 14.20% |
| Jefferson | \$ 104,297 | \$ 110,170 | -5.33% | \$ 95,941 | \$ 102,747 | -6.62% |
| Johnson | \$ 121,705 | \$ 121,423 | 0.23% | \$ 114,315 | \$ 97,511 | 17.23% |
| Lonoke | \$ 166,407 | \$ 153,254 | 8.58% | \$ 159,077 | \$ 149,745 | 6.23% |
| Madison | \$ 154,036 | \$ 116,690 | 32.00% | \$ 163,545 | \$ 131,696 | 24.18% |
| Miller | \$ 184,120 | \$ 147,957 | 24.44% | \$ 151,403 | \$ 146,291 | 3.49% |
| Mississippi | \$ 75,165 | \$ 79,803 | -5.81% | \$ 84,788 | \$ 83,516 | 1.52% |
| Ouachita | \$ 97,679 | \$ 85,619 | 14.09% | \$ 100,199 | \$ 88,054 | 13.79% |
| Perry | \$ 87,625 | \$ 88,566 | 14.09% | \$ 137,259 | \$ 107,110 | 28.15% |
| Polk | \$ 107,547 | \$ 128,747 | -16.47% | \$ 110,550 | \$ 117,848 | -6.19% |
| Pope | \$ 158,679 | \$ 136,910 | 15.90% | \$ 145,981 | \$ 127,926 | 14.11% |
| Pulaski | \$ 197,763 | \$ 197,543 | 0.11% | \$ 203,133 | \$ 200,165 | 1.48% |
| Saline | \$ 201,026 | \$ 192,690 | 4.33% | \$ 196,123 | \$ 185,940 | 5.48% |
| Sebastian | \$ 160,177 | \$ 173,957 | -7.92% | \$ 159,166 | \$ 150,268 | 5.92% |
| Sharp | \$ 89,120 | \$ 91,777 | -2.90% | \$ 91,748 | \$ 78,730 | 16.53% |
| Union | \$ 116,156 | \$ 157,090 | -26.06% | \$ 134,068 | \$ 140,475 | -4.56% |
| Van Buren | \$ 85,037 | \$ 101,460 | -16.19% | \$ 90,339 | \$ 90,339 | 0.00% |
| Washington | \$ 224,963 | \$ 213,947 | 5.15% | \$ 229,830 | \$ 211,838 | 8.49% |
| White | \$ 143,864 | \$ 138,422 | 3.93% | \$ 139,767 | \$ 133,942 | 4.35% |
| Statewide | \$188,709 | \$182,414 | 3.45% | \$184,119 | \$175,816 | 4.72% |

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