

Summary of August 2018 Housing Market Report from Arkansas REALTORS® Association

| Most Units Sold for the Month | | | | Most Units Sold for the Year | | | |
|---|---------------|---------------|----------|---|-----------------|-----------------|----------|
| County | Aug '18 | Aug '17 | % Change | County | YTD 2018 | YTD 2017 | % Change |
| Benton | 658 | 579 | 13.64% | Benton | 4,341 | 4,148 | 4.65% |
| Pulaski | 531 | 486 | 9.26% | Pulaski | 3,853 | 3,682 | 4.64% |
| Washington | 410 | 342 | 19.88% | Washington | 2574 | 2,468 | 4.29% |
| Sebastian | 206 | 196 | 5.10% | Sebastian | 1,399 | 1,335 | 4.79% |
| Garland | 179 | 167 | 7.19% | Saline | 1,365 | 1,388 | -1.66% |
| Top Five Markets Totals | 1,984 | 1,770 | 12.09% | Top Five Markets Totals | 13532 | 13021 | 3.92% |
| Statewide Totals | 3,647 | 3,401 | 7.23% | Statewide Totals | 25,056 | 23,958 | 4.58% |
| Percentages of State Totals Provided by Top Five Markets | 54.40% | 52.04% | | Percentages of State Totals Provided by Top Five Markets | 54.01% | 54.35% | |
| Highest Valuations for the Month | | | | Highest Valuations for the Year | | | |
| County | Aug '18 | Aug '17 | % Change | County | YTD 2018 | YTD 2017 | % Change |
| Benton | \$161,561,372 | \$135,946,305 | 18.84% | Benton | \$1,037,794,188 | \$947,847,036 | 9.49% |
| Pulaski | \$97,378,497 | \$101,173,536 | -3.75% | Pulaski | \$774,965,449 | \$740,571,706 | 4.64% |
| Washington | \$93,632,930 | \$80,157,960 | 16.81% | Washington | \$590,048,316 | \$530,661,956 | 11.19% |
| Garland | \$40,976,859 | \$33,028,926 | 24.06% | Saline | \$266,746,935 | \$260,728,860 | 2.31% |
| Craighead | \$32,262,825 | \$24,115,965 | 33.78% | Garland | \$253,245,837 | \$205,911,300 | 22.99% |
| Top Five Markets Totals | \$425,812,483 | \$374,422,692 | 13.73% | Top Five Markets Totals | \$2,922,800,725 | \$2,685,720,858 | 8.83% |
| Statewide Totals | \$673,798,641 | \$615,984,267 | 9.39% | Statewide Totals | \$4,628,154,770 | \$4,228,324,869 | 9.46% |
| Percentages of State Totals Provided by Top Five Markets | 63.20% | 60.78% | | Percentages of State Totals Provided by Top Five Markets | 63.15% | 63.52% | |
| Highest Average Prices for the Month | | | | Highest Average Prices for the Year | | | |
| County | Aug '18 | Aug '17 | % Change | County | YTD 2018 | YTD 2017 | % Change |
| Benton | \$245,534 | \$234,795 | 4.57% | Benton | \$239,068 | \$228,507 | 4.62% |
| Garland | \$228,921 | \$197,778 | 15.75% | Washington | \$229,234 | \$215,017 | 6.61% |
| Washington | \$228,373 | \$234,380 | -2.56% | Pulaski | \$201,133 | \$201,133 | 0.00% |
| Grant | \$206,412 | \$164,253 | 25.67% | Polk | \$200,376 | \$120,218 | 66.68% |
| Cleburne | \$192,637 | \$188,564 | 2.16% | Garland | \$198,003 | \$196,106 | 0.97% |
| Statewide Averages | \$184,754 | \$181,119 | 2.01% | Statewide Averages | \$184,712 | \$176,489 | 4.66% |

¹ Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.

New and Existing Residential Units Sold, August 2018

| County | Aug '18 | Aug '17 | % Change | YTD '18 | YTD '17 | % Change |
|-----------------|--------------|--------------|--------------|---------------|---------------|--------------|
| Arkansas | 12 | 8 | 50.00% | 73 | 67 | 8.96% |
| Ashley | 6 | 9 | -33.33% | 55 | 52 | 5.77% |
| Baxter & Marion | 107 | 93 | 15.05% | 709 | 649 | 9.24% |
| Benton | 658 | 579 | 13.64% | 4341 | 4148 | 4.65% |
| Boone | 85 | 85 | 0.00% | 635 | 597 | 6.37% |
| Carroll | 38 | 35 | 8.57% | 234 | 235 | -0.43% |
| Clark | 6 | 11 | -45.45% | 74 | 75 | -1.33% |
| Clay | 4 | 6 | -33.33% | 24 | 24 | 0.00% |
| Cleburne | 63 | 46 | 36.96% | 326 | 176 | 85.23% |
| Columbia | 17 | 15 | 13.33% | 99 | 100 | -1.00% |
| Conway | 15 | 11 | 36.36% | 91 | 88 | 3.41% |
| Craighead | 175 | 145 | 20.69% | 1090 | 1035 | 5.31% |
| Crawford | 90 | 82 | 9.76% | 687 | 655 | 4.89% |
| Crittenden | 52 | 65 | -20.00% | 341 | 360 | -5.28% |
| Cross | 3 | 6 | -50.00% | 54 | 66 | -18.18% |
| Faulkner | 172 | 184 | -6.52% | 1167 | 1217 | -4.11% |
| Franklin | 10 | 14 | -28.57% | 71 | 92 | -22.83% |
| Fulton | 6 | 6 | 0.00% | 32 | 41 | -21.95% |
| Garland | 179 | 167 | 7.19% | 1279 | 1050 | 21.81% |
| Grant | 16 | 16 | 0.00% | 125 | 99 | 26.26% |
| Greene | 50 | 45 | 11.11% | 337 | 363 | -7.16% |
| Hot Spring | 23 | 16 | 43.75% | 149 | 131 | 13.74% |
| Independence | 33 | 30 | 10.00% | 211 | 192 | 9.90% |
| Izard | 9 | 10 | -10.00% | 74 | 55 | 34.55% |
| Jefferson | 50 | 46 | 8.70% | 287 | 285 | 0.70% |
| Johnson | 23 | 24 | -4.17% | 184 | 191 | -3.66% |
| Lonoke | 132 | 111 | 18.92% | 871 | 793 | 9.84% |
| Madison | 14 | 11 | 27.27% | 77 | 78 | -1.28% |
| Miller | 21 | 19 | 10.53% | 156 | 161 | -3.11% |
| Mississippi | 14 | 17 | -17.65% | 99 | 117 | -15.38% |
| Ouachita | 10 | 7 | 42.86% | 100 | 98 | 2.04% |
| Perry | 3 | 6 | -50.00% | 41 | 37 | 10.81% |
| Polk | 15 | 21 | -28.57% | 145 | 143 | 1.40% |
| Pope | 68 | 66 | 3.03% | 541 | 511 | 5.87% |
| Pulaski | 531 | 486 | 9.26% | 3853 | 3682 | 4.64% |
| Saline | 168 | 199 | -15.58% | 1365 | 1388 | -1.66% |
| Sebastian | 206 | 196 | 5.10% | 1399 | 1335 | 4.79% |
| Sharp | 30 | 21 | 42.86% | 159 | 242 | -34.30% |
| Union | 20 | 37 | -45.95% | 228 | 181 | 25.97% |
| Van Buren | 23 | 28 | -17.86% | 165 | 168 | -1.79% |
| Washington | 410 | 342 | 19.88% | 2574 | 2468 | 4.29% |
| White | 80 | 80 | 0.00% | 534 | 513 | 4.09% |
| Totals | 3,647 | 3,401 | 7.23% | 25,056 | 23,958 | 4.58% |

Values of New and Existing Residential Units Sold, August 2018

| County | Aug '18 | Aug '17 | % Change | YTD '18 | YTD '17 | % Change |
|-----------------|----------------------|----------------------|-----------------|------------------------|------------------------|-----------------|
| Arkansas | \$1,226,004 | \$985,504 | 24.40% | \$7,157,796 | \$6,635,613 | 7.87% |
| Ashley | \$1,054,998 | \$792,999 | 33.04% | \$5,310,415 | \$5,665,972 | -6.28% |
| Baxter & Marion | \$13,222,204 | \$12,347,145 | 7.09% | \$94,263,677 | \$85,472,651 | 10.29% |
| Benton | \$161,561,372 | \$135,946,305 | 18.84% | \$1,037,794,188 | \$947,847,036 | 9.49% |
| Boone | \$10,361,245 | \$8,687,765 | 19.26% | \$80,159,225 | \$71,424,483 | 12.23% |
| Carroll | \$5,603,480 | \$4,851,665 | 15.50% | \$40,127,256 | \$38,520,730 | 4.17% |
| Clark | \$600,996 | \$1,671,395 | -64.04% | \$9,022,524 | \$9,791,925 | -7.86% |
| Clay | \$198,988 | \$199,896 | -0.45% | \$1,519,896 | \$1,519,896 | 0.00% |
| Cleburne | \$12,136,131 | \$8,673,944 | 39.91% | \$61,183,354 | \$29,817,568 | 105.19% |
| Columbia | \$2,459,492 | \$1,926,000 | 27.70% | \$13,014,045 | \$13,909,700 | -6.44% |
| Conway | \$1,655,910 | \$749,540 | 120.92% | \$10,275,538 | \$8,394,144 | 22.41% |
| Craighead | \$32,262,825 | \$24,115,965 | 33.78% | \$193,602,530 | \$174,993,660 | 10.63% |
| Crawford | \$13,871,520 | \$10,846,960 | 27.88% | \$97,286,757 | \$81,419,120 | 19.49% |
| Crittenden | \$7,068,880 | \$7,789,860 | -9.26% | \$45,247,290 | \$48,808,800 | -7.30% |
| Cross | \$413,001 | \$498,498 | -17.15% | \$6,544,314 | \$7,698,042 | -14.99% |
| Faulkner | \$31,942,464 | \$33,240,520 | -3.91% | \$203,827,053 | \$210,589,680 | -3.21% |
| Franklin | \$837,000 | \$1,315,454 | -36.37% | \$8,216,120 | \$7,209,764 | 13.96% |
| Fulton | \$666,498 | \$613,296 | 8.67% | \$4,197,536 | \$4,346,000 | -3.42% |
| Garland | \$40,976,859 | \$33,028,926 | 24.06% | \$253,245,837 | \$205,911,300 | 22.99% |
| Grant | \$3,302,592 | \$2,628,048 | 25.67% | \$18,591,250 | \$13,126,509 | 41.63% |
| Greene | \$6,342,200 | \$5,747,445 | 10.35% | \$43,285,628 | \$46,934,448 | -7.77% |
| Hot Spring | \$2,643,114 | \$858,320 | 207.94% | \$18,210,184 | \$12,557,660 | 45.01% |
| Independence | \$4,375,800 | \$3,819,390 | 14.57% | \$27,664,210 | \$23,942,400 | 15.54% |
| Izard | \$821,898 | \$885,900 | -7.22% | \$7,082,984 | \$4,331,965 | 63.51% |
| Jefferson | \$5,145,200 | \$4,274,688 | 20.36% | \$27,883,198 | \$28,831,170 | -3.29% |
| Johnson | \$2,974,222 | \$2,501,592 | 18.89% | \$21,378,960 | \$18,494,721 | 15.59% |
| Lonoke | \$19,744,428 | \$16,603,269 | 18.92% | \$138,199,828 | \$118,774,747 | 16.35% |
| Madison | \$1,729,994 | \$2,610,399 | -33.73% | \$11,934,769 | \$11,434,020 | 4.38% |
| Miller | \$2,362,395 | \$2,371,941 | -0.40% | \$22,756,032 | \$23,239,867 | -2.08% |
| Mississippi | \$1,163,344 | \$1,050,396 | 10.75% | \$8,370,351 | \$9,371,934 | -10.69% |
| Ouachita | \$768,900 | \$550,648 | 39.64% | \$9,834,000 | \$8,538,446 | 15.17% |
| Perry | \$115,248 | \$709,698 | 0.00% | \$5,331,066 | \$4,067,373 | 31.07% |
| Polk | \$2,074,200 | \$2,813,748 | -26.28% | \$29,054,520 | \$17,191,174 | 69.01% |
| Pope | \$9,190,812 | \$9,830,238 | -6.50% | \$78,239,961 | \$66,757,040 | 17.20% |
| Pulaski | \$97,378,497 | \$101,173,536 | -3.75% | \$774,965,449 | \$740,571,706 | 4.64% |
| Saline | \$32,252,304 | \$39,904,674 | -19.18% | \$266,746,935 | \$260,728,860 | 2.31% |
| Sebastian | \$30,925,132 | \$28,100,716 | 10.05% | \$220,790,180 | \$199,210,035 | 10.83% |
| Sharp | \$2,354,100 | \$2,212,791 | 6.39% | \$14,218,257 | \$19,830,690 | -28.30% |
| Union | \$3,264,900 | \$5,275,793 | -38.12% | \$31,150,956 | \$25,540,729 | 21.97% |
| Van Buren | \$2,079,844 | \$3,389,680 | -38.64% | \$15,948,075 | \$15,982,848 | -0.22% |
| Washington | \$93,632,930 | \$80,157,960 | 16.81% | \$590,048,316 | \$530,661,956 | 11.19% |
| White | \$11,036,720 | \$10,231,760 | 7.87% | \$74,474,310 | \$68,228,487 | 9.15% |
| Totals | \$673,798,641 | \$615,984,267 | 9.39% | \$4,628,154,770 | \$4,228,324,869 | 9.46% |

Average Prices of New and Existing Residential Units Sold, August 2018

| County | Aug '18 | Aug '17 | % Change | YTD '18 | YTD '17 | % Change |
|------------------|------------------|------------------|-----------------|------------------|------------------|-----------------|
| Arkansas | \$ 102,167 | \$ 123,188 | -17.06% | \$ 98,052 | \$ 99,039 | -1.00% |
| Ashley | \$ 175,833 | \$ 88,111 | 99.56% | \$ 96,553 | \$ 108,961 | -11.39% |
| Baxter & Marion | \$ 123,572 | \$ 132,765 | -6.92% | \$ 132,953 | \$ 131,699 | 0.95% |
| Benton | \$ 245,534 | \$ 234,795 | 4.57% | \$ 239,068 | \$ 228,507 | 4.62% |
| Boone | \$ 121,897 | \$ 102,209 | 19.26% | \$ 126,235 | \$ 119,639 | 5.51% |
| Carroll | \$ 147,460 | \$ 138,619 | 6.38% | \$ 171,484 | \$ 163,918 | 4.62% |
| Clark | \$ 100,166 | \$ 151,945 | -34.08% | \$ 121,926 | \$ 130,559 | -6.61% |
| Clay | \$ 49,747 | \$ 33,316 | 49.32% | \$ 63,329 | \$ 63,329 | 0.00% |
| Cleburne | \$ 192,637 | \$ 188,564 | 2.16% | \$ 187,679 | \$ 169,418 | 10.78% |
| Columbia | \$ 144,676 | \$ 128,400 | 12.68% | \$ 131,455 | \$ 139,097 | -5.49% |
| Conway | \$ 110,394 | \$ 68,140 | 62.01% | \$ 112,918 | \$ 95,388 | 18.38% |
| Craighead | \$ 184,359 | \$ 166,317 | 10.85% | \$ 177,617 | \$ 169,076 | 5.05% |
| Crawford | \$ 154,128 | \$ 132,280 | 16.52% | \$ 141,611 | \$ 124,304 | 13.92% |
| Crittenden | \$ 135,940 | \$ 119,844 | 13.43% | \$ 132,690 | \$ 135,580 | -2.13% |
| Cross | \$ 137,667 | \$ 83,083 | 65.70% | \$ 121,191 | \$ 116,637 | 3.90% |
| Faulkner | \$ 185,712 | \$ 180,655 | 2.80% | \$ 174,659 | \$ 173,040 | 0.94% |
| Franklin | \$ 83,700 | \$ 93,961 | -10.92% | \$ 115,720 | \$ 78,367 | 47.66% |
| Fulton | \$ 111,083 | \$ 102,216 | 8.67% | \$ 131,173 | \$ 106,000 | 23.75% |
| Garland | \$ 228,921 | \$ 197,778 | 15.75% | \$ 198,003 | \$ 196,106 | 0.97% |
| Grant | \$ 206,412 | \$ 164,253 | 25.67% | \$ 148,730 | \$ 132,591 | 12.17% |
| Greene | \$ 126,844 | \$ 127,721 | -0.69% | \$ 128,444 | \$ 129,296 | -0.66% |
| Hot Spring | \$ 114,918 | \$ 53,645 | 114.22% | \$ 122,216 | \$ 95,860 | 27.49% |
| Independence | \$ 132,600 | \$ 127,313 | 4.15% | \$ 131,110 | \$ 124,700 | 5.14% |
| Izard | \$ 91,322 | \$ 88,590 | 3.08% | \$ 95,716 | \$ 78,763 | 21.52% |
| Jefferson | \$ 102,904 | \$ 92,928 | 10.74% | \$ 97,154 | \$ 101,162 | -3.96% |
| Johnson | \$ 129,314 | \$ 104,233 | 24.06% | \$ 116,190 | \$ 96,831 | 19.99% |
| Lonoke | \$ 149,579 | \$ 149,579 | 0.00% | \$ 158,668 | \$ 149,779 | 5.93% |
| Madison | \$ 123,571 | \$ 237,309 | -47.93% | \$ 154,997 | \$ 146,590 | 5.74% |
| Miller | \$ 112,495 | \$ 124,839 | -9.89% | \$ 145,872 | \$ 144,347 | 1.06% |
| Mississippi | \$ 83,096 | \$ 61,788 | 34.49% | \$ 84,549 | \$ 80,102 | 5.55% |
| Ouachita | \$ 76,890 | \$ 78,664 | -2.26% | \$ 98,340 | \$ 87,127 | 12.87% |
| Perry | \$ 38,416 | \$ 118,283 | -2.26% | \$ 130,026 | \$ 109,929 | 18.28% |
| Polk | \$ 138,280 | \$ 133,988 | 3.20% | \$ 200,376 | \$ 120,218 | 66.68% |
| Pope | \$ 135,159 | \$ 148,943 | -9.25% | \$ 144,621 | \$ 130,640 | 10.70% |
| Pulaski | \$ 183,387 | \$ 208,176 | -11.91% | \$ 201,133 | \$ 201,133 | 0.00% |
| Saline | \$ 191,978 | \$ 200,526 | -4.26% | \$ 195,419 | \$ 187,845 | 4.03% |
| Sebastian | \$ 150,122 | \$ 143,371 | 4.71% | \$ 157,820 | \$ 149,221 | 5.76% |
| Sharp | \$ 78,470 | \$ 105,371 | -25.53% | \$ 89,423 | \$ 81,945 | 9.13% |
| Union | \$ 163,245 | \$ 142,589 | 14.49% | \$ 136,627 | \$ 141,109 | -3.18% |
| Van Buren | \$ 90,428 | \$ 121,060 | -25.30% | \$ 96,655 | \$ 95,136 | 1.60% |
| Washington | \$ 228,373 | \$ 234,380 | -2.56% | \$ 229,234 | \$ 215,017 | 6.61% |
| White | \$ 137,959 | \$ 127,897 | 7.87% | \$ 139,465 | \$ 132,999 | 4.86% |
| Statewide | \$184,754 | \$181,119 | 2.01% | \$184,712 | \$176,489 | 4.66% |

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